

Property  
Information

# Triassic Business Park Sanford, NC





Presented by

**E. Stephen Stroud, SIOR**

Chairman

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NAI Carolantic Realty, Inc.  
5121 Kindgom Way, Suite 200  
Raleigh, NC 27607  
919 832 0594

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## Summary:

The Triassic Business Park site is located at the interchange of US 1 and Colon Road between Sanford and Raleigh, North Carolina. The site specifically is located in the northwest quadrant of the interchange, consisting of approximately 425 acres. There is a smaller site located in the northeast quadrant of the interchange, consisting of approximately 65 acres. The 425 acre site is undeveloped forest. The 65 acre site is mostly open field. Both sites are designated certified sites by the North Carolina Department of Commerce.

A few important facts about the Park:

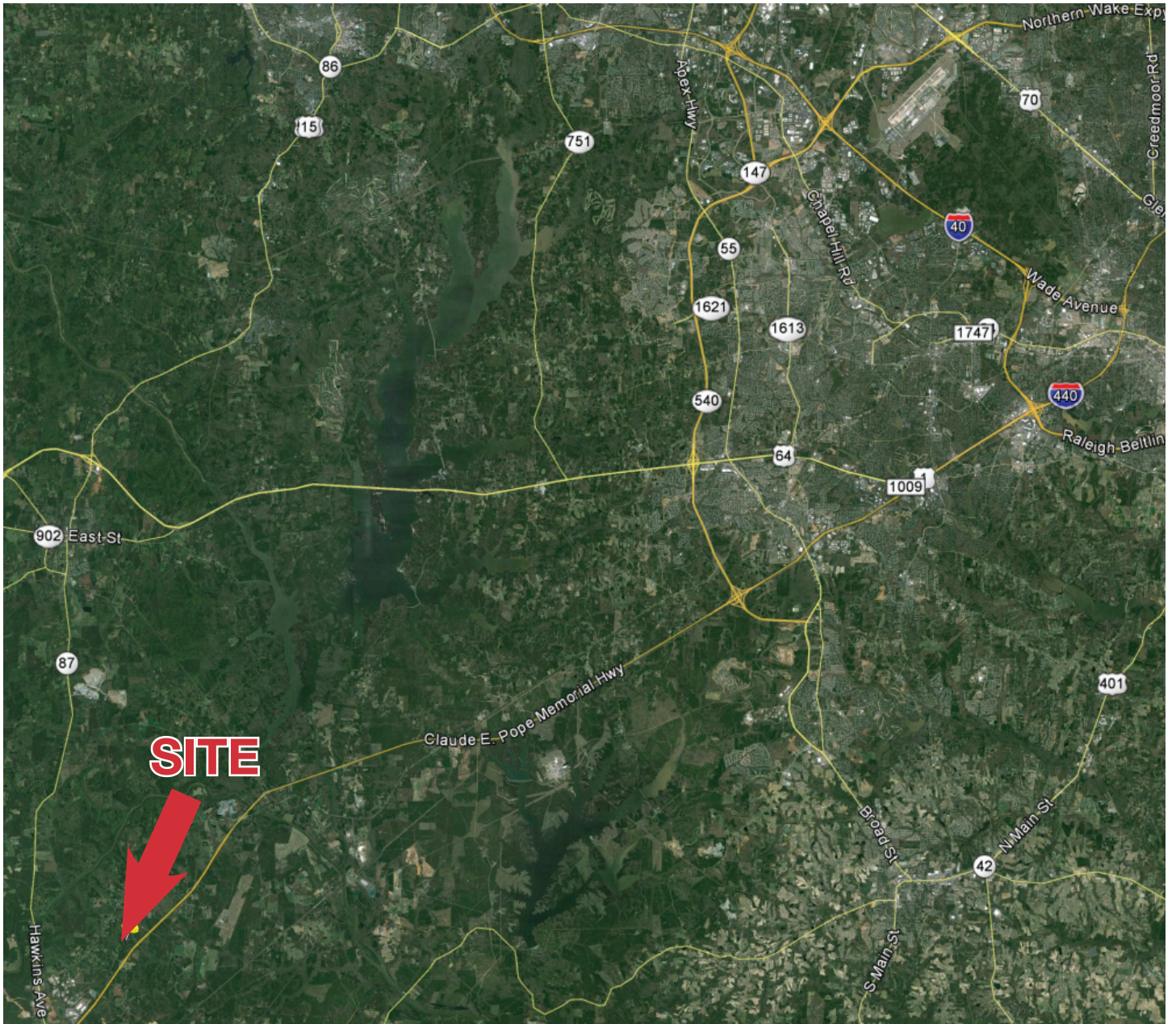
1. The sites are accessible to major highways in the Region:
  - 17 minutes to reach the US 1 and I-540 interchange (Triangle Express) leading directly to RTP.
  - 22 minutes to reach the US 1 and I-40 interchange in Raleigh, NC.
  - Three minutes to reach the US 1 and US 421 interchange, leading to Fort Bragg/Fayetteville to the south and Greensboro/Winston-Salem to the north on 421.
  - 30 minutes to reach Pinehurst, NC.
2. Central Carolina Community College is located within a few minutes of the property for accessible workforce development.
3. The Park is located approximately three miles from a major airport (Raleigh Exec. Jet Regional Airport).
4. The property has access to and available capacity for water/sewer from the City of Sanford, NC.
5. The property has available capacity for utilities.
6. The public school system is Sanford/Lee County, NC and is ranked as one of the top performing school systems in North Carolina.
7. The property is located within 40 minutes of major universities, including UNC-Chapel Hill, NC State University and Duke University.
8. The property is within a few minutes of Central Carolina Hospital.

Due diligence is available for this site which meets the criteria to be a Certified Site in North Carolina, indicating it has undergone a rigorous pre-qualification process and the site is “shovel ready” for immediate development. A North Carolina Certified Site reduces the risks associated with development by providing detailed information about the property including price and availability, utilities, access, environmental concerns and potential development costs. Sites are periodically re-certified in order to ensure accurate, reliable data.

To obtain the Certified Sites designation, communities must undergo a stringent review process that demonstrates that they have addressed 31 prerequisites including:

- Business/industrial use designation
- Phase I environmental audits
- Geo-technical studies
- Topographical analysis and maps
- Aerial photography
- Availability of public utilities
- Industrial power quality
- Engineered site development plans
- Detailed analysis of development cost
- Complete information on pricing



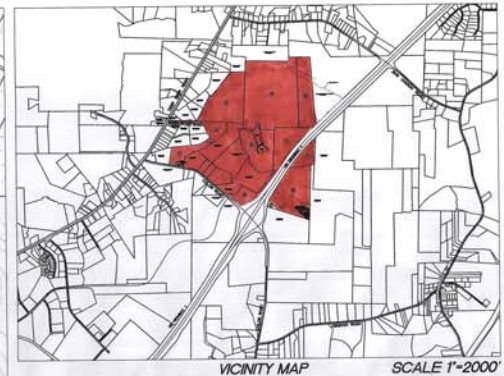








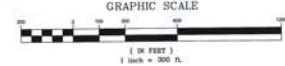
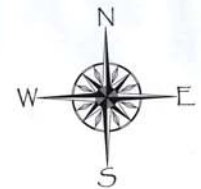




APPLICANT/OWNERS INFORMATION					
OWNERS NAME	ADDRESS	PARCEL NUMBER	ACREAGE	PROP. ZONE	MAP NO.
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-13-0881	1.737	L-1	1
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-13-1854	13.723	C-2	2
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-13-0872	12.189	L-1	3
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-13-0817	54.888	L-1	4
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-13-7029	122.87	L-1	5
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-14-0263	36.352	L-1	6
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-12-0154	28.254	L-1	7
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-10-0106	41.873	L-1	8
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-10-4084	13.41	C-2	9
E. STEPHEN STROUD	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-10-8252	52.513	L-1	10
STRASSER, LLC	3005 GLENWOOD AVE. STE. 100 RALEIGH, NC 27612	9055-11-0791	12.44	L-1	11
ROBERT & SANDRA WICKER	4454 COLON ROAD SANFORD, NC 27330	9055-11-4456	28.96	L-1	12
ROBERT & SANDRA WICKER	4454 COLON ROAD SANFORD, NC 27330	9055-10-2788	8.967	C-2	13
ROBERT & SANDRA WICKER	4454 COLON ROAD SANFORD, NC 27330	9055-11-8042	3.211	C-2	14
HUBERT & LINDA WICKER	4616 COLON ROAD SANFORD, NC 27330	9055-11-3900	23.02	L-1	15
HUBERT & LINDA WICKER	4616 COLON ROAD SANFORD, NC 27330	9055-11-3414	10.019	C-2	16
HUBERT & LINDA WICKER	4616 COLON ROAD SANFORD, NC 27330	9055-11-1195	3.254	C-2	17
JIMMIE LEE THOMAS	4418 COLON ROAD SANFORD, NC 27330	9055-10-0730	21.847	L-1	18
JIMMIE LEE THOMAS	4418 COLON ROAD SANFORD, NC 27330	9055-10-0363	6.788	C-2	19
TOTAL AREA			491.483		

SITE DATA	
TOTAL AREA	491.483 ACRES
CURRENT ZONING	RA
EXISTING USE	VACANT
PROPOSED ZONING	C-2 & LI
PROPOSED C-2	60.359 AC.
PROPOSED L-1	431.124 AC.

NOTES:  
1. Boundary, Parcel and topographic information taken from Lee County Geographic Information Services data.  
2. All land ownership taken from Lee County GIS data. All areas subject to verification.  
3. There are areas of FEMA Floodplain located on Parcel 10. See FEMA Flood Map 17108000000J Dated Sept. 6, 2006.

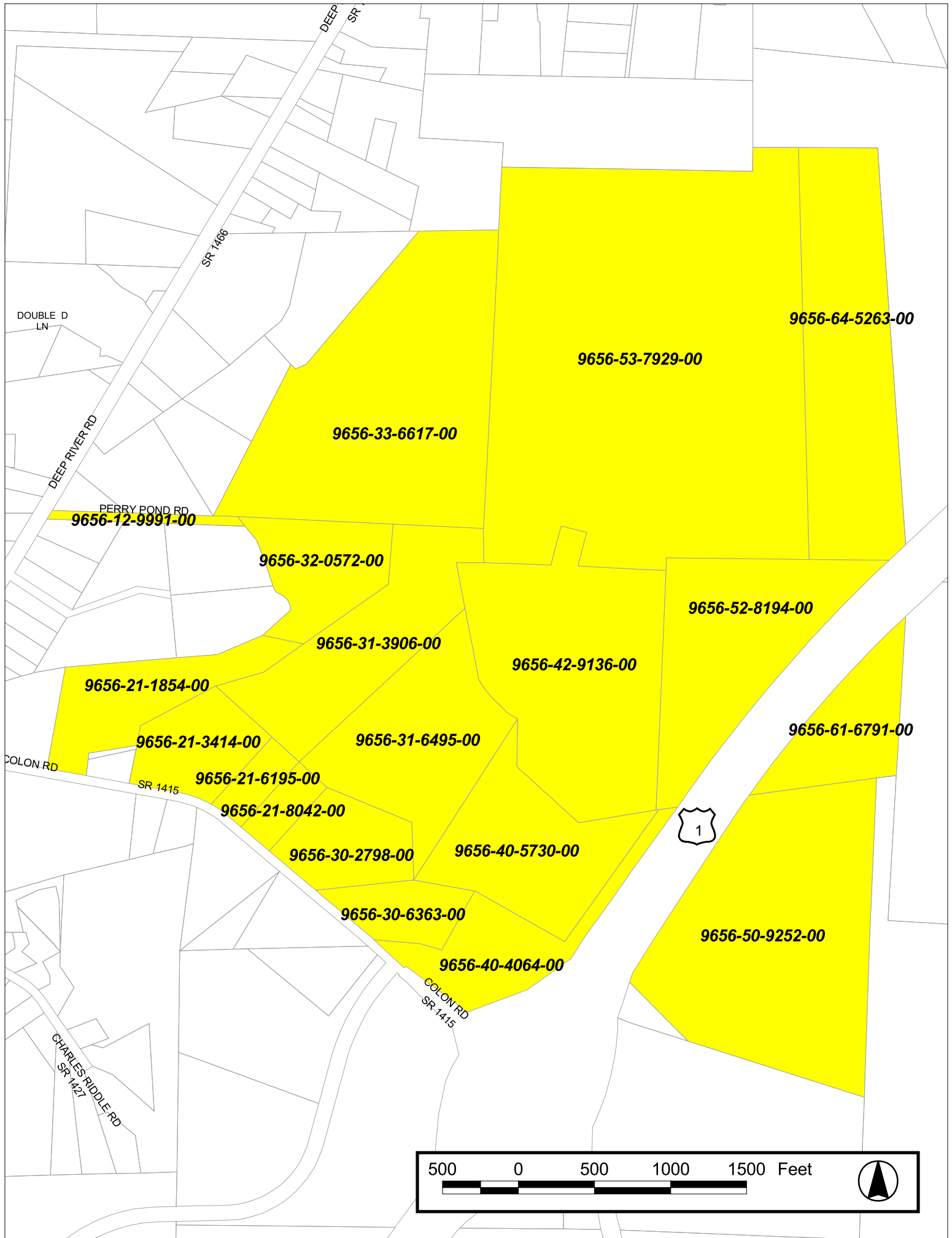


REVISIONS:

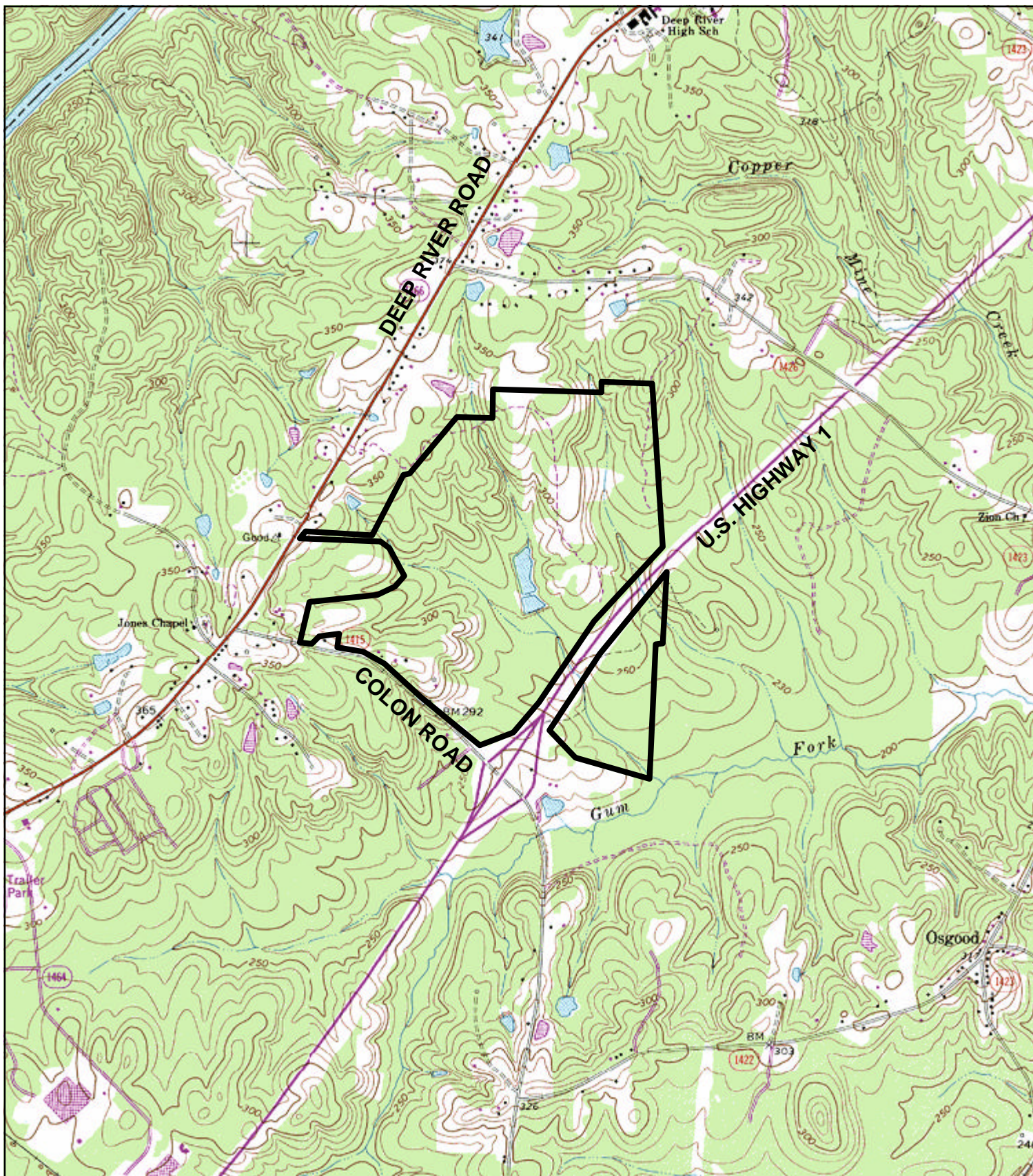
ZONING EXHIBIT 1  
COLON ROAD PROPERTY  
LEE COUNTY NORTH CAROLINA

SCALE:  
1"=300'  
DRAWN BY:  
T.M.T.  
DATE:  
12/16/09  
SHEET

Z-1  
OF







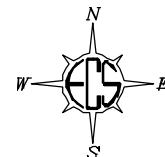
**SOURCE:**

United States Geological Survey  
7.5 - Minute Series Topographic Map:  
Colon Quadrangle, North Carolina  
Created 1970, Revised 1981  
Contour Interval = 10 feet  
Scale: 1"=2,000'

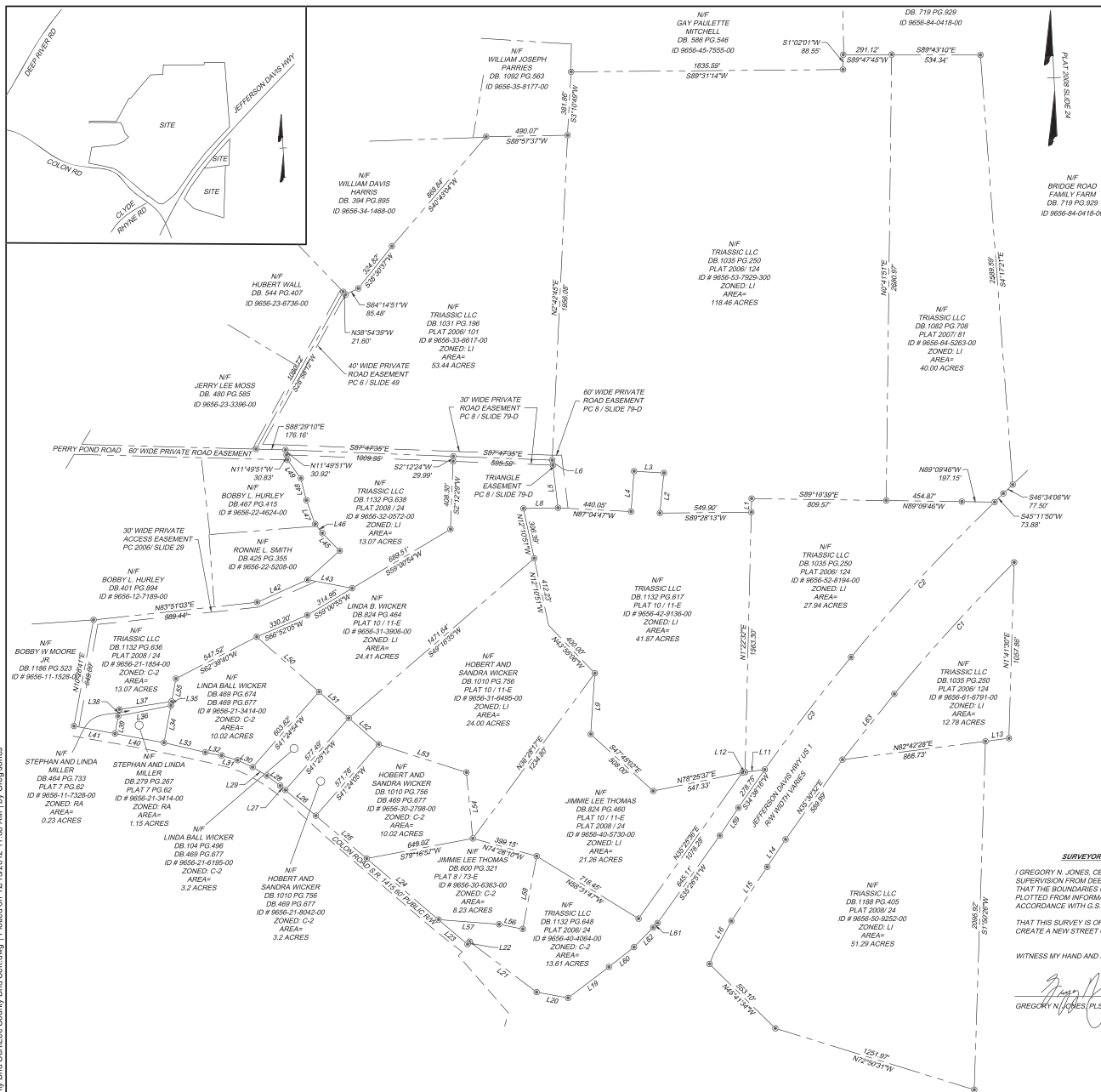


**TOPOGRAPHIC MAP**

Stroud Property  
Colon Road  
Sanford, North Carolina  
ECS PROJECT NO. 33-2129







LINE TABLE		
LINE	BEARING	LENGTH
L1	N1°22'49"E	81.95'
L2	S5°48'33"W	242.47'
L3	S86°40'06"E	180.07'
L4	N4°11'38"E	243.37'
L5	N8°56'11"W	258.49'
L6	S8°56'29"E	30.38'
L8	N88°55'50"E	207.82'
L9	S3°54'24"W	367.00'
L10	N78°25'37"E	16.67'
L11	N62°35'41"E	118.54'
L12	N78°25'37"E	16.67'
L13	N82°28'34"E	142.48'
L14	N33°46'37"E	198.72'
L15	N33°30'37"E	389.64'
L16	N28°22'44"E	222.01'
L19	S52°52'35"W	308.49'
L20	N79°39'46"W	191.88'
L21	N53°01'57"W	504.56'
L22	S39°42'23"W	19.94'
L23	N49°43'37"W	228.62'

LINE TABLE		
LINE	BEARING	LENGTH
L24	S49°33'43"E	567.06'
L25	N49°57'51"W	400.00'
L26	N49°59'51"W	240.00'
L27	N49°24'51"W	40.00'
L28	N52°54'51"W	100.00'
L29	N59°05'51"W	100.00'
L30	N65°21'51"W	100.00'
L31	N73°36'51"W	100.00'
L32	N78°25'37"E	100.00'
L33	N78°52'38"W	255.21'
L34	S10°28'29"W	227.05'
L35	S10°28'29"W	25.03'
L36	S78°40'22"W	323.07'
L37	S81°21'17"W	317.45'
L38	S10°30'44"W	41.04'
L39	S52°52'35"W	106.89'
L40	N79°29'34"W	300.03'
L41	N79°31'19"W	251.08'
L42	N65°50'33"E	331.94'
L43	S79°08'20"E	273.46'

LINE TABLE		
LINE	BEARING	LENGTH
L45	N44°43'18"W	148.58'
L46	N37°49'38"W	51.47'
L47	N20°26'16"W	152.15'
L48	N14°24'38"W	136.19'
L49	N35°36'41"W	136.05'
L50	S48°32'47"E	499.88'
L51	S48°35'43"E	238.08'
L52	S48°37'46"E	238.74'
L53	S72°16'44"E	553.62'
L54	S5°32'13"E	368.63'
L55	S10°28'29"W	140.00'
L56	S78°28'30"E	145.22'
L57	S85°38'51"E	365.61'
L58	N10°49'26"E	448.20'
L59	S33°44'28"W	201.76'
L60	S51°36'14"W	192.04'
L61	S44°28'37"W	37.60'
L62	S44°28'37"W	165.10'
L63	N38°16'37"E	503.14'

CURVE TABLE						
CURVE	RADIUS	LENGTH	TANGENT	DELTA	CHORD BEARING	CHORD
C1	11134.69'	1070.43'	535.63'	5°30'29"	S42°19'36"W	1070.02'
C2	11388.37'	1271.45'	636.39'	6°23'28"	S42°49'00"W	1270.80'
C3	11388.37'	852.69'	426.55'	4°17'10"	S37°31'37"W	852.49'

- NOTES**
- 1) NO TITLE OPINION FURNISHED.
  - 2) AREAS COMPUTED BY COORDINATE METHOD.
  - 3) PROPERTY SHOWN HEREON IS SUBJECT TO ALL RIGHTS-OF-WAY, EASEMENTS AND RESTRICTIONS OF RECORD.
  - 4) ALL DISTANCES SHOWN ON SURVEY ARE HORIZONTAL GROUND DISTANCES.
  - 5) NO DETERMINATION HAS BEEN MADE AS TO THE EXISTENCE OF FEMA FLOOD HAZARD AREAS ON THIS MAP.
  - 6) THIS SURVEY DOES NOT REPRESENT A BOUNDARY SURVEY BY THIS FIRM. THIS SURVEY IS A COMPILATION OF VARIOUS DEEDS AND MAPS OF RECORD, AND NO FIELD TRAVERSE WAS PHYSICALLY PROVIDED FOR THIS SURVEY. THERE IS NO FIELD PROVIDED ERROR OF CLOSURE FOR THIS SURVEY.
  - 7) EASEMENT INFORMATION HAS BEEN REVIEWED AS PROVIDED BY EXISTING TITLE INFORMATION AND EXISTING DEEDS AND MAPS OF RECORD. THIS EASEMENT INFORMATION HAS BEEN REVIEWED AND SHOWN ON THIS SURVEY PER NORMALLY EXERCISED DUE DILIGENCE AND STANDARDS OF THE INDUSTRY.
  - 8) THIS MAP HAS NOT BEEN REVIEWED BY A LOCAL GOVERNING AGENCY FOR COMPLIANCE WITH ANY APPLICABLE LOCAL STANDARDS.

- LEGEND**
- PLAT BOUNDARY LINES (NOT SURVEYED)
  - EASEMENT LINE (NOT SURVEYED)
  - CALCULATED CORNER

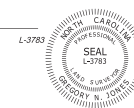
**SURVEYOR CERTIFICATION**

I, GREGORY N. JONES, CERTIFY THAT THIS PLAT WAS DRAWN UNDER MY SUPERVISION FROM DEEDS AND MAPS OF RECORD. THAT THE BOUNDARIES NOT FIELD SURVEYED ARE SHOWN AS BROKEN LINES PLOTTED FROM INFORMATION OF RECORD. THAT THIS MAP WAS PREPARED IN ACCORDANCE WITH G.S. TITLE 21-56.18AS AMENDED.

THAT THIS SURVEY IS OF AN EXISTING PARCEL(S) OF LAND AND DOES NOT CREATE A NEW STREET OR CHANGE AN EXISTING STREET.

WITNESS MY HAND AND SEAL THIS 13th DAY OF DECEMBER 2012 A.D.

GREGORY N. JONES, PLS



SCALE 1"=300'

**BOUNDARY CERTIFICATION AND COMPOSITE MAP**  
FOR  
**TRIASSIC, LLC**  
SANFORD, NORTH CAROLINA

DEEP RIVER TOWNSHIP	LEE COUNTY, NC
Date: DEC. 13, 2012	Scale: 1"=300'
Sheet 1 of 1	J.N.: #####
Drawn by: G. JONES	Checked by: T. TEABO
Revised:	

## Lee Communities

### Great Places to Live and Work

A thriving “micropolitan” rooted in business, industry ... and the arts, Sanford is attractive small-town living within the Research Triangle Region, home to about 2.1 million people. With close proximity to urban centers including Raleigh, the state capital, Lee County offers a wide range of living options and an attractive quality of life. With about 30,000 residents, Sanford is Lee County's largest community and the seat of government.

### Education

An educated workforce is critical to the future of any business, and Lee County has stepped forward with innovative options.

Lee Early College offers high school students a diploma and college associate degree in five years for free, and two public high schools provide career-oriented Huskins courses along with a full range of academic programs. Lee Christian and Grace Christian schools add to the diverse educational choices.

With its main campus in Sanford, Central Carolina Community College offers a wide array of two-year academic degrees, certificates and individual courses for more than 12,000 students enrolled in curriculum and continuing education programs. Offerings include custom-designed business and industrial training, much of it provided free of charge to companies.

The region also is blessed with exceptional universities, some of them among the world's best. Within about an hour's drive of Sanford are The University of North Carolina at Chapel Hill, North Carolina State University, Duke University, North Carolina Central University, Campbell University and Fayetteville State University.

## Location

### Easy Access to the World

Whether your markets are located primarily in the Southeast, along the East Coast or around the world, Lee County's central location on the Atlantic coast and easy access to transportation networks makes it an ideal location for any business.

Closer to home, you'll be part of the dynamic Research Triangle Region, the world-renowned home to cutting-edge companies specializing in pharmaceuticals, biotechnology and advanced applications of information technology — not to mention some of the world's great universities.



### Worldwide Access

Washington, gateway to Mid-Atlantic and Northeastern markets, is just 266 miles from Sanford. While Atlanta, business hub of the South, is barely more than 300 miles away.

Lee County also offers access to rail lines to reach markets inland and — for those looking across the sea — to local airports and seaports in Morehead City, Wilmington and Norfolk.

Need air service? RALEIGH EXEC: The Raleigh Executive Jetport @ Sanford-Lee County, with its 6,500-foot runway, serves local business — along with Raleigh-Durham International, just an hour away.





## Infrastructure

### Full Support for Local Business

Finding the perfect site or building isn't enough for success. Businesses thrive in Lee County because it provides the infrastructure needed to support management, manufacturing, sales and distribution.

### Highway Access

Four-lane highways move people and goods in and out of Lee County in many directions. U.S. 1, running north and south, offers quick access to Raleigh, Southern Pines and other points across the Southeast. The major thoroughfare also intersects in Sanford with U.S. Highway 421 and N.C. Highway 87, leading to Greensboro and Fayetteville. Interstates 40, 85 and 95 are not far away.

### Air Service

RALEIGH EXEC: The Raleigh Executive Jetport @ Sanford-Lee County serves corporate pilots from the rich manufacturing base in Lee County. The full-service airport features a 6,500-by-100-foot runway with parallel taxiway and a weight capacity of 80,000 pounds.

The locally-owned airport serves as a less-crowded alternative to Raleigh-Durham International, which is just 45 minutes away and provides nearly 450 passenger flights each day to destinations throughout the United States and Great Britain.

### Rail Lines

Rail service is available in most industrial areas throughout Lee County from CSX, Norfolk Southern and an Atlantic and Western short line.

### Ports

Deep water ports with easy highway and rail access are located just two to three hours away in Morehead City and Wilmington, North Carolina, as well as in Norfolk, Virginia, roughly a half day's drive from Sanford.

### Power

Electricity is available from Duke Power and Central Electric Membership Corp. Natural Gas is provided by PSNC Energy.

### Water & Wastewater Treatment

The City of Sanford draws water from the Cape Fear River and operates both the water and wastewater treatment systems for all of Lee County. Sanford sets the rates and capacities for the city and unincorporated areas of Lee County.

## Communications

In addition to offering fiber optic cable at several industrial sites, Windstream provides Lee County business with the full range of communication and information services: ADSL high-speed Internet, ISDN and T1 service, communication systems, LAN and WAN connectivity, and long distance. The company also is a nationwide frame relay provider, allowing local business to share inventory and other business information in real time across offices and locations.

Internet service is available from many companies, including Sanford-based Wave-Net.

## Workforce

### Poised to Thrive Together

With a workforce already equipped with an array of specialized skills and ready to take advantage of industrial training available locally, Lee County is an ideal place to find everything your business needs to thrive.

Thanks to a long and distinguished history of industry in the area, local residents have already developed research and manufacturing expertise in pharmaceuticals, bioprocesses and other highly technical operations.

Currently, Lee County offers a significant workforce with important skill sets. Among them, based on a recent workforce profile, are:

- professional, technical and managerial
- clerical
- processing
- machine trade
- benchwork
- structural work
- packaging & material handling
- other services

But what if you need more employees or different expertise? Because of its location in the internationally renowned Research Triangle Region, near world-class universities and major population centers, help is always readily available.

### Industrial Training at CCCC

As one of the state's largest community colleges in an area with a rich industrial history, Central Carolina Community College has developed an expertise in training, retraining and upgrading the skills of local workers.

Among the many options for local companies: Free customized in-plant training, free training for new and expanding industries, campus-based manufacturing curricula and short courses in using software applications and other essential occupational skills.

## Financing

### Business and Community Thriving Together

Though Lee County attracts top companies because of its exceptional access, workforce and quality of life, community leaders have also developed a number of financing programs to help business and the community grow together.

### The Lee County Package

The Lee County Economic Development Corp. — in cooperation with governing bodies for the Town of Broadway, the City of Sanford and Lee County — may provide financial incentives for companies seeking to relocate or expand business in Lee County.

The incentive is based on the quality of jobs created and the amount of investment in the community. The policy allows flexibility in creating an incentive plan based on the particular proposal being considered.

### Local Revolving Loan Funds

Low-interest business expansion loans may be available through two local funds designed to assist capital expansion and other initiatives to create jobs and enhance opportunity.

Lee County EDC Small Business Loan Fund, created in cooperation with USDA Rural Development, accepts applications for \$10,000 to the amount available in the fund. As loans are repaid, money in the fund becomes available to assist other companies.

Lee County Revolving Loan Fund, created in cooperation with the Golden Leaf Foundation, accepts applications for \$50,000 to \$200,000.

### Urban Progress Zone

One Urban Progress Zone (UPZ) approved for Lee County allows an additional \$1,000 per-job tax credit — beyond tax credits already available as part of North Carolina's Article 3J program (see below) — for a total per-job tax credit of \$6,000. An additional 7 percent tax credit is available in the UPZ for investment in qualifying business property.

### HUBZones

Two Historically Underutilized Business Zones (HUBZones) have been designed in Sanford by the U.S. Small Business Administration to promote job growth, capital investment and economic development in these areas. Small businesses in the two zones (census tracts 0302.00 and 0303.00) may qualify for preferential consideration in federal contracting and may receive higher surety bond guarantees.



### Free Industrial Training

Many companies qualify for free customized in-plant training and training for new and expanding industries provided by Central Carolina Community College, one of the state's largest community colleges.

### North Carolina's 'Article 3J' Credits

State incentives under the Credits for Growing Businesses program, also known as "Article 3J Credits," include tax credits for creating jobs, investing in business property and, in some counties, investing in real property. Credits may be combined to offset up to 50 percent of state income and franchise tax liability, and unused credits may be carried forward up to five years.

To qualify in Lee County, growing businesses must create 10 or more full-time jobs or invest at least \$1 million in business property.

### Additional Financing Options

Financing options include state assistance from Industrial Revenue Bonds, Community Development Block Grants, the One North Carolina Fund and Job Development Investment Grants. Also, the Industrial Access/Road Access Fund, the Rail Industrial Access Program, the North Carolina Ports Income Tax Credit and federal Small Business Administration loans.

Sanford/Lee Cnty.  
**Manufacturing  
Directory**

# Manufacturing Directory 2015

## 3M Company, Electronics Material Solutions Division

### Tommie Lee, Plant Manager

926 JR Industrial Drive

Sanford, NC 27332

NAICS: 326113

Primary Product: Anti-static bags

Telephone: (919) 718-0000

Fax: (919) 774-3629

Email: [tnlee@mmm.com](mailto:tnlee@mmm.com)

Web Site: [www.mmm.com](http://www.mmm.com)

Employees: 169

Founded: 2006 Headquarters: St. Paul, MN

## Air Cleaning Equipment

### Rob Clemens, President

303 N. Main Street

Broadway, NC 27505

NAICS: 423730

Primary Product: Commercial & industrial air purification equipment

Telephone: 919.258.3330

Fax: 919.258.3394

Email: [rclemens@aircleaningequipment.com](mailto:rclemens@aircleaningequipment.com)

Web Site: [www.aircleaningequipment.com](http://www.aircleaningequipment.com)

Employees: 11

Founded: 1989 Headquarters: Broadway, NC

## Air Scrubbers

### Gary Cox, President

1446 Tramway Road

Sanford, NC 27330

NAICS:

Primary Product: Commercial & Industrial air purification equipment

Telephone: 919.718.5818

Fax: 919.718.5819

Email: [gary@airscrubbersinc.com](mailto:gary@airscrubbersinc.com)

Web Site: [www.airscrubbersinc.com](http://www.airscrubbersinc.com)

Employees: 5

Founded: 2008 Headquarters: Sanford, NC

## Alotech, Inc.

### Tommy Kirk, General Manager

751 S. Church Street

Goldston, NC 27252

NAICS: 339900

Primary Product: Machine shop, contract assembly, & light manufacturing

Telephone: 919.774.1297

Fax: 919.898.0242

Email: [tkirk@alotechinc.com](mailto:tkirk@alotechinc.com)

Web Site: [www.alotechinc.com](http://www.alotechinc.com)

Employees: 37

Founded: 1991 Headquarters: Goldston, NC

## American Treats

### William Grubb, General Manager

5100 Rex McLeod Drive

Sanford, NC 27330

NAICS: 453220

Primary Product: Gift baskets for hospital gifts

Telephone: 919.777.9383

Fax: 888.258.8618

Email: [william@americantreats.com](mailto:william@americantreats.com)

Web Site: N/A

Employees: 80

Founded: 2013 Headquarters: Sanford, NC

## Arden Companies

### Lorie McMillian

1611 Broadway Road

Sanford, NC 27330

NAICS: 337125

Primary Product: Outdoor furniture cushions

Telephone: 919.258.6054

Fax: 919.258.5702

Email: [lmcmillian@ardencompanies.com](mailto:lmcmillian@ardencompanies.com)

Web Site: [www.ardencompanies.com](http://www.ardencompanies.com)

Employees: 457

Founded: 1964 Headquarters: Southfield, MI

## Atlantic Hydraulics

Telephone: 800.682.8848



**Curt Williams, Owner**

5225 Womack Road

Sanford, NC 27330

NAICS:

Primary Product: Hydraulic parts, pumps, motors, and cylinders

Fax: 919.542.4677

Email: [curt@atlantic-hydraulics.com](mailto:curt@atlantic-hydraulics.com)

Web Site: [www.atlantic-hydraulics.com](http://www.atlantic-hydraulics.com)

Employees: 25

Founded: 2012 Headquarters: Sanford, NC

**B.M.F. Machine & Tool (Brown Metal Fabrication)**

**Ronnie Brown, Owner**

P.O. Box 549

Broadway, NC 27505

NAICS: 332710

Primary Product: Machine shop

Telephone: 919.258.6813

Fax: 919.258.6813

Email: [toolanddie@windstream.net](mailto:toolanddie@windstream.net)

Web Site: N/A

Employees: 1

Founded: 1981 Headquarters: Broadway, NC

**Cargo Control USA**

**Brian Davis, Manager**

911 Fields Drive

Sanford, NC 27330

NAICS: 333411

Primary Product: Cargo restraint/ load securing products

Telephone: 919.775.5059

Fax: 919.718.1599

Email: [brian@cargocontrolusa.com](mailto:brian@cargocontrolusa.com)

Web Site: [www.cargocontrolusa.com](http://www.cargocontrolusa.com)

Employees: 19

Founded: 2004 Headquarters: Sanford, NC

**Caterpillar**

**Brad Crace, Operations Manager**

5000 Womack Road

Sanford, NC 27330

NAICS: 423810

Primary Product: Skid steer loaders and work tools

Telephone: 919.776.6128

Fax: 919.777.2822

Email: [Crace\\_Brad\\_J@cat.com](mailto:Crace_Brad_J@cat.com)

Web Site: [www.cat.com](http://www.cat.com)

Employees: 109

Founded: 1996 Headquarters: Clifton, NJ

**Certified Machining & DNZ Products**

**Tim Coggins, President**

2710 Wilkins Drive

Sanford, NC 27330

NAICS: 333518

Primary Product: General machining shop

Telephone: 919.775.4474

Fax: 919.775.4459

Email: [cmccarthy@cloverleaf.com](mailto:cmccarthy@cloverleaf.com)

Web Site: [www.cloverleaf.com](http://www.cloverleaf.com)

Employees: 30

Founded: 1996 Headquarters: Sioux City, Iowa

**Challenge Printing Company**

**Margaret Polt, 202 Plant Manager**

5905 Clyde Rhyne Drive

Sanford, NC 27330

NAICS: 323119

Primary Product: Printing for pharmaceutical companies

Telephone: 919.776.7227

Fax: 919.774.3097

Email: [mpolt@challengeprintingco.com](mailto:mpolt@challengeprintingco.com)

Web Site: [www.challengeprintingco.com](http://www.challengeprintingco.com)

Employees: 45

Founded: 1989 Headquarters: Sanford, NC

**Charles Underwood**

**Russell Underwood, President**

2000 Boone Trail Road

Sanford, NC 27330

NAICS: 811310

Primary Product: Pumps

Telephone: 919.775.2463

Fax: 919.708.7232

Email: [runderwood@crupumps.com](mailto:runderwood@crupumps.com)

Web Site: [www.crupumps.com](http://www.crupumps.com)

Employees: 60

Founded: 2011 Headquarters: Sanford, NC

Telephone: 919.775.4474

### Cloverleaf Cold Storage Company

Tim Gibbs, Vice President of Operations

111 Imperial Drive

Sanford, NC 27331

NAICS: 493120

Primary Product: Public cold storage warehousing

Fax: 919.775.4459

Email: [tgibbs@cloverleaf.com](mailto:tgibbs@cloverleaf.com)

Web Site: [www.cloverleaf.com](http://www.cloverleaf.com)

Employees: 30

Founded: 1996 Headquarters: Sioux, Iowa

### Conveyor Technologies (CTI)

Tim Pilson, President

5313 Womack Road

Sanford, NC 27330

NAICS: 333922

Primary Product: Conveyors & conveying equip, automated equipment

Telephone: 919.776.7227

Fax: 919.774.3097

Email: [timp@conveyor-technologies.com](mailto:timp@conveyor-technologies.com)

Web Site: [www.conveyor.technologies.com](http://www.conveyor.technologies.com)

Employees: 45

Founded: 1989 Headquarters: Sanford, NC

### Coty US, LLC

Enric Prat Codina, General Manager

1400 Broadway Road

Sanford, NC 27332

NAICS: 325620; 424690

Primary Product: Fragrances and fragrance bath and body products & nail lacquer

Telephone: 919.895.5000

Fax: 919.776.4102

Email: [enric\\_prat@coytinc.com](mailto:enric_prat@coytinc.com)

Web Site: [www.cotyinc.com](http://www.cotyinc.com)

Employees: 760 (400 to 800 seasonal)

Founded: 1971 Headquarters: New York, NY

### Edelbrock LLC.

Terry Pattigno, Plant Manager/Contact: Angela Matta, Office Manager

5715 Clyde Rhyne Drive

Sanford, NC 27330

NAICS:

Primary Product: Build fuel injectors and carburetors

Telephone: 919.718.9737

Fax: N/A

Email: [amatta@edelbrock.com](mailto:amatta@edelbrock.com)

Web Site: [www.edelbrock.com](http://www.edelbrock.com)

Employees: N/A

Founded: 1933 Headquarters: Torrance, CA

### EPI Recycling Solutions

Kurt Duska, Owner

1304 South Third Street

Sanford, NC 27330

NAICS:

Primary Product: Recycling

Telephone: 814.774.2970

Fax: N/A

Email: [kd@engineeredplastics.com](mailto:kd@engineeredplastics.com)

Web Site: [www.engineeredplastics.com](http://www.engineeredplastics.com)

Employees: 3

Founded: Headquarters: Sanford, NC

### Foo Machine & Tool Precision

Steve Tran, Owner

2631 Mt. Pisgah Church

Sanford, NC 27332

NAICS:339999

Primary Product: Contract manufacturer

Telephone: 919.258.3051

Fax: 919.258.5099

Email: [FMTP@foosprecision.com](mailto:FMTP@foosprecision.com)

Web Site: [www.foosprecision.com](http://www.foosprecision.com)

Employees: 3

Founded: Headquarters: Sanford, NC



**Frontier Spinning Mills, LLC**

**John Maness, Executive VP of Manufacturing**

1823 Boone Trail Road

Sanford, NC 27330

NAICS: 313111

Primary Product: Spun yarns for knitting and weaving trade

Telephone: 919.776.9940

Fax: 919.776.9806

Email: [john.maness@frontierspinning.com](mailto:john.maness@frontierspinning.com)

Web Site: [www.frontierspinning.com](http://www.frontierspinning.com)

Employees: 460

Founded: 1996 Headquarters: Sanford, NC

**GKN Precision Forming**

**Charles Corwin, Director of Operations**

4901 Womack Road

Sanford, NC 27330

NAICS:

Primary Product: Automotive drive shaft components

Telephone: 919.708.4510

Fax: 919.708.4596

Email: [charles.corwin@gkndriveline.com](mailto:charles.corwin@gkndriveline.com)

Web Site: [www.gkndriveline.com](http://www.gkndriveline.com)

Employees: 130

Founded: 1984 Headquarters: Redditch, UK

**Heritage Concrete Service, Inc**

**Cliff Stephens, President**

140 Deep River Road

Sanford, NC 27331

NAICS: 327320

Primary Product: Concrete Products

Telephone: 919.775.5014

Fax: 919.774.1651

Email: [cliffstephens@windstream.net](mailto:cliffstephens@windstream.net)

Web Site: [heritageconcreteco.com](http://heritageconcreteco.com)

Employees: 20

Founded: 1986 Headquarters: Sanford, NC

**Hydro Tube South**

**Tim Althaus, VP of Operations**

2645 Mt. Pisgah Church Road

Sanford, NC 27330

NAICS: 561499

Primary Product: Tube Fabricating, bending, and machining

Telephone: 919.258.3070

Fax: 919.258.3079

Email: [timalthaus@hydrotube.com](mailto:timalthaus@hydrotube.com)

Web Site: [www.hydrotube.com](http://www.hydrotube.com)

Employees: 50 2007

Founded: 2007 Headquarters: Oberlin, OH

**Imaging Supplies Company, Inc.**

**Walter & Vicky Huffman, President**

804 Woodland Avenue

Sanford, NC 27330

NAICS: 443120

Primary Product: Toner cartridges for copiers, printers, faxes

Telephone: 919.776.1152

Fax: 919.776.1320

Email: [walter@imagingsuppliesco.com](mailto:walter@imagingsuppliesco.com)

Web Site: [www.imagingsuppliesco.com](http://www.imagingsuppliesco.com)

Employees: 6

Founded: 1999 Headquarters: Sanford, NC

**J & G Machinery**

**Jerry Johnson, General Manager**

2127 Boone Trail Road

Sanford, NC 27330

NAICS: 423830

Primary Product: New &Used Woodworking Machinery

Telephone: 919.776.8341

Fax: 919.775.3667

Email: [jerry.johnson@jgmachinery.com](mailto:jerry.johnson@jgmachinery.com)

Web Site: [www.jgmachinery.com](http://www.jgmachinery.com)

Employees: 18

Founded: 1966 Headquarters : Sanford, NC

JMC Machine & Tool  
Howard Nystrom, Partner  
5910 Elwin Buchanan Drive  
Sanford, NC 27330  
NAICS:  
Primary Product: Machine Shop

Telephone 919.777.5080  
Fax N/A  
Email: [hnystrom@jmctool.com](mailto:hnystrom@jmctool.com)  
Web Site: [www.jmctool.com](http://www.jmctool.com)  
Employees: 45  
Founded: 2012 Headquarters: Sanford, NC

J.T. Davenport & Sons  
Mark Davenport, President & COO  
1144 Broadway Road  
Sanford, NC 27332  
NAICS: 424940  
Primary Product: Warehousing and distribution

Telephone: 919.774.9444  
Fax: 919.774.3482  
Email: [mdavenport@jtdavenport.com](mailto:mdavenport@jtdavenport.com)  
Web Site: [www.jtdavenport.com](http://www.jtdavenport.com)  
Employees: 314  
Founded: 1917 Headquarters: Sanford, NC

Jordan Electric Motors  
Don Jordan, President  
3307 Lee Ave.  
Sanford, NC 27332  
NAICS: 335312  
Primary Product: Electric motors

Telephone: 919.708.7010  
Fax: 919.708.7019  
Email: [don.jordan@djeminc.com](mailto:don.jordan@djeminc.com)  
Web Site: [www.jordanelectricmotors.com](http://www.jordanelectricmotors.com)  
Employees: 6  
Founded: 2005 Headquarters: Sanford, NC

Kinder Morgan  
John Balok, Plant Manager  
2713 Wilkins Drive  
Sanford, NC 27330  
NAICS:  
Primary Product: Roofing granules

Telephone: 919.718.0111  
Fax: 919.718.0119  
Email: [john\\_balok@kindermorgan.com](mailto:john_balok@kindermorgan.com)  
Web Site: [www.kindermorgan.com](http://www.kindermorgan.com)  
Employees: 3  
Founded: 2003 Headquarters: Houston, TX

Lee Brick & Tile Co., Inc.  
Don Perry, President  
3704 Hawkins Avenue  
Sanford, NC 27331  
NAICS: 327121  
Primary Product: Structural brick

Telephone: 919.774.4800  
Fax: 919.774.7557  
Email: [don@leebrick.com](mailto:don@leebrick.com) [leebrick.com](http://leebrick.com)  
Web Site: N/A  
Employees: 40  
Founded: 1946 Headquarters: Sanford, NC

Lee Iron & Metal Co., Inc.  
Scot Carpenter, President  
2219 S. Horner Boulevard  
Sanford, NC 27331  
NAICS: 423930  
Primary Product: scrap metal and post consumer waste recycler

Telephone: 919.775.7951  
Fax: 919.775.5612  
Email: [scarpenter@leeironandmetal.com](mailto:scarpenter@leeironandmetal.com)  
Web Site: [N/A](http://N/A)  
Employees: 70  
Founded: 1975 Headquarters: Sanford, NC



**Lynco, Inc.**

**Lynn Poe, President**

144 S. Main Street

Broadway, NC 27505

NAICS: 423830

Primary Product: Electromechanical assembly

Telephone: 919.258.6331

Fax: N/A

Email: [lpoe@windstream.net](mailto:lpoe@windstream.net)

Web Site: [www.lyncofans.com](http://www.lyncofans.com)

Employees: 3

Founded: 1996 Headquarters: Broadway, NC

**Magneti Marelli Powertrain USA, Inc.**

**Luca Bovalino, President**

2101 Nash Street

Sanford, NC 27330

NAICS: 336312

Primary Product: Automotive components

Telephone: 919.775.4111

Fax: 919.775.6432

Email: [luca.bovalino@magnetimarelli.com](mailto:luca.bovalino@magnetimarelli.com)

Web Site: [www.magnetimarelli.com](http://www.magnetimarelli.com)

Employees: 400

Founded: 1976 Headquarters: Milan, Italy

**Mertek Solutions**

**Jerry Pedley, Division Manager**

3913 Hawkins Avenue

Sanford, NC 27330

NAICS: 334515

Primary Product: Designer and builder of automated machinery

Telephone: 919.774.7827

Fax: 919.774.7966

Email: [jerry@merteknc.com](mailto:jerry@merteknc.com)

Web Site: [www.merteknc.com](http://www.merteknc.com)

Employees: 35

Founded: 2010 Headquarters: Sanford, NC

**Metal Stamping Solutions**

**Sheryl Barrett, Office Manager**

5720 Clyde Rhyne Drive

Sanford, NC 27330

NAICS: 332116

Primary Product: Stamped metal components

Telephone: 919.774.4729

Fax: 919.775.5317

Email: [sbarrett@stampingsolutionsnc.com](mailto:sbarrett@stampingsolutionsnc.com)

Web Site: [www.stampingsolutionsnc.com](http://www.stampingsolutionsnc.com)

Employees: 45

Founded: 1983 Headquarters: Sanford, NC

**Modern Machining, Inc.**

**John Clark, President**

115 Brady Road

Sanford, NC 27330

NAICS: 332710

Primary Product: Machine shop

Telephone: 919.775.7332

Fax: 919.775.2210

Email: [modmachining@charter.net](mailto:modmachining@charter.net)

Web Site: [N/A](http://N/A)

Employees: 9

Founded: 1986 Headquarters: Sanford, NC

**Moen, Inc.**

**Grant Mast, Plant Manager**

2609 Cox Mill Road

Sanford, NC 27330

NAICS: 332913

Primary Product: Plumbing components for kitchens and lavatories

Telephone: 919.258.3341

Fax: 919.258.4212

Email: [gmast@moen.com](mailto:gmast@moen.com)

Web Site: [www.moen.com](http://www.moen.com)

Employees: 330

Founded: 1973 Headquarters: North Olmsted, OH

**Moore's Machine Company**

**Eugene Moore, CEO**

1604 Boone Trail Road

Sanford, NC 27330

NAICS: 333513

Primary Product: Machine Shop

Telephone: 919.708.7112

Fax: N/A

Email: [eugene.moore@mooresmachine.com](mailto:eugene.moore@mooresmachine.com)

Web Site: [www.mooresmachine.com](http://www.mooresmachine.com)

Employees: 140

Founded: 2004 Headquarters: Sanford, NC

**Noble Oil Services Inc.**

**Jim Noble, President**

5617 Clyde Rhyne Drive

Sanford, NC 27330

NAICS: 324110

Primary Product: Recycled oil

Telephone: 919.774.8180

Fax: 919.775.7732

Email: [jnoble@nobleoil.com](mailto:jnoble@nobleoil.com)

Web Site: [www.nobleoil.com](http://www.nobleoil.com)

Employees: 160

Founded: 1983 Headquarters: Sanford, NC

**Olivia Machine & Tool**

**Wayne, Sammy & Terry Thomas, Owners**

815 Seawell Rosser Road

Sanford, NC 27332

NAICS: 332710

Primary Product: Machine shop

Telephone: 919.499.6021

Fax: 919.499.6639

Email: [t.thomas@oliviamachine.com](mailto:t.thomas@oliviamachine.com)

Web Site: [www.oliviamachine.com](http://www.oliviamachine.com)

Employees: 17

Founded: 1980 Headquarters: Sanford, NC

**PCC Airfoils, Inc. Ceramics Group**

**Steve Chance, Operations Manager**

5105 Rex McLeod Drive

Sanford, NC 27330

NAICS: 327999

Primary Product: Ceramic blades for jet engines

Telephone: 919.774.4300

Fax: 919.774.7569

Email: [schance@pccceramics.com](mailto:schance@pccceramics.com)

Web Site: [www.precastcorp.com](http://www.precastcorp.com)

Employees: 20

Founded: 1986 Headquarters: Portland, OR

**Parkdale America, LLC**

**Randy Valley, President**

1921 Lake Boone Trail Road

Sanford, NC 27330

NAICS:

Primary Product: Specialty knitted yarn and knitted fabric

Telephone: 919.774-7401

Fax: 919.774.3085

Email: [rvalley@parkdalemills.com](mailto:rvalley@parkdalemills.com)

Web Site: [www.parkdalemills.com](http://www.parkdalemills.com)

Employees: 110

Founded: 1987 Headquarters: Gastonia, NC

**Pentair Aquatics**

**Steve Risner, Director of Operations**

1620 Hawkins Avenue

Sanford, NC 27330

NAICS: 333319

Primary Product: Pool & spa equipment

Telephone: 919.566.8000

Fax: 919.566.8902

Email: [steverisner@pentairpool.com](mailto:steverisner@pentairpool.com)

Web Site: [www.pentairpool.com](http://www.pentairpool.com)

Employees: 600

Founded: 1973 Headquarters: Sanford, NC



**Pfizer**

**Lynn Bottone, Managing Director**

4300 Oak Park Road

Sanford, NC 27330

NAICS: 325414

Primary Product: Pediatric vaccine components

Telephone: 919.775.7100  
Fax: 919.776.0246  
Email: [lynn.bottone@pfizer.com](mailto:lynn.bottone@pfizer.com)  
Web Site: [www.pfizer.com](http://www.pfizer.com)  
Employees: 450  
Founded: 1987 Headquarters: NY, NY

**Phoenix Fire Protection, Inc.**

**Randall Strother & John Schull, Owner**

2857 Lee Avenue

Sanford, NC 27332

NAICS: 333999

Primary Product: Sprinkler systems

Telephone: 919.774.3042  
Fax: 919.774.1492  
Email: [sprinkler@windstream.net](mailto:sprinkler@windstream.net)  
Web Site: [www.phoenixfirenc.com](http://www.phoenixfirenc.com)  
Employees: 26  
Founded: 1987 Headquarters: Sanford, NC

**Pilgrim's**

**Tim Singleton, Complex Manager**

484 Zimmerman Road

Sanford, NC 27330

NAICS: 311615

Primary Product: Packaged and ready for cooking chicken products

Telephone: 919.774.7333  
Fax: 919.718.0356  
Email: [Tim.singleton@pilgrims.com](mailto:Tim.singleton@pilgrims.com)  
Web Site: [www.pilgrimspride.com](http://www.pilgrimspride.com)  
Employees: 1,100  
Founded: 1989 Headquarters: Pittsburg, TX

**Polysi Technologies**

**Chuck Leuth, General Manager**

5108 Rex McLeod Drive

Sanford, NC 27330

NAICS:

Primary Product: Industrial lubricants

Telephone: 919.775.4989  
Fax: 919.775.2460  
Email: [polysi@polysi.com](mailto:polysi@polysi.com)  
Web Site: [www.polysi.com](http://www.polysi.com)  
Employees: 18  
Founded: 2004 Headquarters: Sanford, NC

**Red Wolf**

**Kim & Terry Sutton, President**

1824 Boone Trail Road

Sanford, NC 27330

NAICS: 339999

Primary Product: Contract manufacturing

Telephone: 919.777.2907  
Fax: 919.869.1798  
Email: [kim@redwolflc.com](mailto:kim@redwolflc.com)  
Web Site: [www.redwolflc.com](http://www.redwolflc.com)  
Employees: 17  
Founded: 2007 Headquarters: Sanford, NC

**Rodeco Company Inc.**

**Bill Murphy, President**

5811 Elwin Buchanan Drive

Sanford, NC 27330

NAICS: 423830

Primary Product: Metal finishing equipment and supplies

Telephone: 919.775.7149  
Fax: 919.774.3130  
Email: [bill.murphy@rodeco.com](mailto:bill.murphy@rodeco.com)  
Web Site: [www.rodeco.com](http://www.rodeco.com)  
Employees: 14  
Founded: 1961 Headquarters: Sanford, NC

**Sanford Coca Cola Bottling Co., Inc.**

**John Adams, President**

PO Box 1207

Sanford, NC 27331

NAICS: 312111

Primary Product: Soft drinks: packaged in cans, bottles, etc., sandwiches

Telephone: 919.774.4111

Fax: 919.774.3318

Email: [adams@arbonpic.com](mailto:adams@arbonpic.com)

Web Site: [www.cocacolasanford.com](http://www.cocacolasanford.com)

Employees: 28

Founded: 1905 Headquarters: Sanford, NC

**South Forty Sprinkler Fabrication**

**Danny Holder, General Manager**

2915 Swann's Station Road

Sanford, NC 27332

NAICS: 332996

Primary Product: Sprinklers

Telephone: 919.499.4837

Fax: 919.499.2073

Email: [N/A](#)

Web Site: [N/A](#)

Employees: 8

Founded: Headquarters: Sanford, NC

**SpanSet, Inc.**

**Ken Milligan, President/CEO**

3125 Industrial Drive

Sanford, NC 27331

NAICS: 314991

Primary Product: Load control and lifting systems

Telephone: 919.774.6316

Fax: 919.775.5414

Email: [k.milligan@spanset-usa.com](mailto:k.milligan@spanset-usa.com)

Web Site: [www.spanset.usa.com](http://www.spanset.usa.com)

Employees: 26

Founded: 1980 Headquarters: Switzerland

**Static Control Components**

**Dale Lewis, Manufacturing Manager**

PO Box 152

Sanford, NC 27331

NAICS: 335999

Primary Product: Electronic products

Telephone: 919.774.3808

Fax: 919.774.3504

Email: [dalel@scc-inc.com](mailto:dalel@scc-inc.com)

Web Site: [www.scc-inc.com](http://www.scc-inc.com)

Employees: 1,250

Founded: 1986 Headquarters: Sanford, NC

**Steel & Pipe Corporation**

**Brian McRae, President**

3709 Hawkins Avenue

Sanford, NC 27331

NAICS: 421510, 332312

Primary Product: Fabricated structural products and service center

Telephone: 919.776.0751

Fax: 919.774.1265

Email: [bmcrae@steelandpipecorp.com](mailto:bmcrae@steelandpipecorp.com)

Web Site: [www.steelandpipecorp.com](http://www.steelandpipecorp.com)

Employees: 39

Founded: 1961 Headquarters: Sanford, NC

**STI Polymer**

**Jeff Lamb, President**

5618 Clyde Rhyne Drive

Sanford, NC 27330

NAICS: 325520

Primary Product: Acrylic emulsion polymers

Telephone: 919.777.5995

Fax: 919.777.6695

Email: [jeff@stipolymer.com](mailto:jeff@stipolymer.com)

Web Site: [www.stipolymer.com](http://www.stipolymer.com)

Employees: 43

Founded: 2001 Headquarters: Sanford, NC

**Stillwood Weapons Systems**

**Josh Kratky, President**

2611 Lee Avenue

Sanford, NC 27331

NAICS: 331511

Primary Product: Handmade precision ammunition

Telephone: 919.418-1645  
Fax: N/A  
Email: [josh@stillwoodammo.com](mailto:josh@stillwoodammo.com)  
Web Site: [www.stillwoodws.com](http://www.stillwoodws.com)  
Employees: 3  
Founded: 1938 Headquarters: Moon Township, PA

**A.Stucki Company**

**Alan Heckle, General Manager**

105 E. Humber Street

Sanford, NC 27330

NAICS: 331511

Primary Product: Gray iron, ductile iron

Telephone: 919.775.3628  
Fax: 919.776.8012  
Email: [info@stucki.com](mailto:info@stucki.com)  
Web Site: [www.stucki.com](http://www.stucki.com)  
Employees: 40  
Founded: 1938 Headquarters: Moon Township, PA

**This End Up Furniture**

**B. Kevin Kelly, Owner & CEO**

500 N. Seventh Street

Sanford, NC 27330

NAICS: 337122

Primary Product: Wooden furniture

Telephone: 919.774.7474  
Fax: 919.774.7430  
Email: [kevinkelly@thisendup.com](mailto:kevinkelly@thisendup.com)  
Web Site: [www.thisendup.com](http://www.thisendup.com)  
Employees: 59  
Founded: 1974 Headquarters: Sanford, NC

**Triangle Vending**

**Clarence Barnette, President**

PO Box 1207

Sanford, NC 27331

NAICS: 312111

Primary Product: Sandwiches, catering

Telephone: 919.895.3325  
Fax: 919.774.3318  
Email: [cbarnette@embarqmail.com](mailto:cbarnette@embarqmail.com)  
Web Site: [www.cocacolasanford.com](http://www.cocacolasanford.com)  
Employees: 25  
Founded: 1905 Headquarters: Sanford, NC

**Trion, Inc**

**Helms Hanson, Plant Manager**

101 McNeill Road

Sanford, NC 27330

NAICS: 333411

Primary Product: Air cleaning equipment

Telephone: 919.775.2201  
Fax: 919.777.6220  
Email: [hhanson@airsysco.com](mailto:hhanson@airsysco.com)  
Web Site: [www.airsysco.com](http://www.airsysco.com)  
Employees: 122  
Founded: 1965 Headquarters: Brittan

**Tyson Mexican Original**

**Richard Price, Plant Manager**

800 E. Main Street

Sanford, NC 27330

NAICS: 311211

Primary Product: Taco shells, nacho chips and tortillas

Telephone: 919.774.7925  
Fax: 919.774.7927  
Email: [richard.price@tyson.com](mailto:richard.price@tyson.com)  
Web Site: [www.tyson.com](http://www.tyson.com)  
Employees: 443  
Founded: 1990 Headquarters: Springdale, AR



### Valspar

Paul Mescall, Plant Manager

5000 Womack Rd.

Sanford, NC 27330

NAICS:

Primary Product: Protective coatings

Telephone: 919.777.2004  
Fax: 919.777.5258  
Email: [pmescall@valspar.com](mailto:pmescall@valspar.com)  
Web Site: [www.valspar.com](http://www.valspar.com)  
Employees: 10  
Founded: 2008 Headquarters: Minneapolis, MN

### WST Industries

Tim & Bill Skibitsky, President

3015 Beechtree Drive

Sanford, NC 27330

NAICS:

Primary Product: Fabrication

Telephone: 919.775.2320  
Fax: 919.775.2360  
Email: [tskibitsky@wstindustries.com](mailto:tskibitsky@wstindustries.com)  
Web Site: [www.wstindustries.com](http://www.wstindustries.com)  
Employees: 52  
Founded: 2006 Headquarters: Sanford, NC

### Wilson Machine & Tool, Inc.

Ray Wilson, President

4956 Womack Road

Sanford, NC 27330

NAICS: 332710

Primary Product: General machine shop

Telephone: 919.776.0043  
Fax: 919.777.9518  
Email: [frwilson@windstream.net](mailto:frwilson@windstream.net)  
Web Site: [N/A](http://N/A)  
Employees: 12  
Founded: 1992 Headquarters: Sanford, NC

### Zurn Engineer Water Solutions

Joseph Brill, Operations & Engineering

5900 Elwin Buchanan Drive

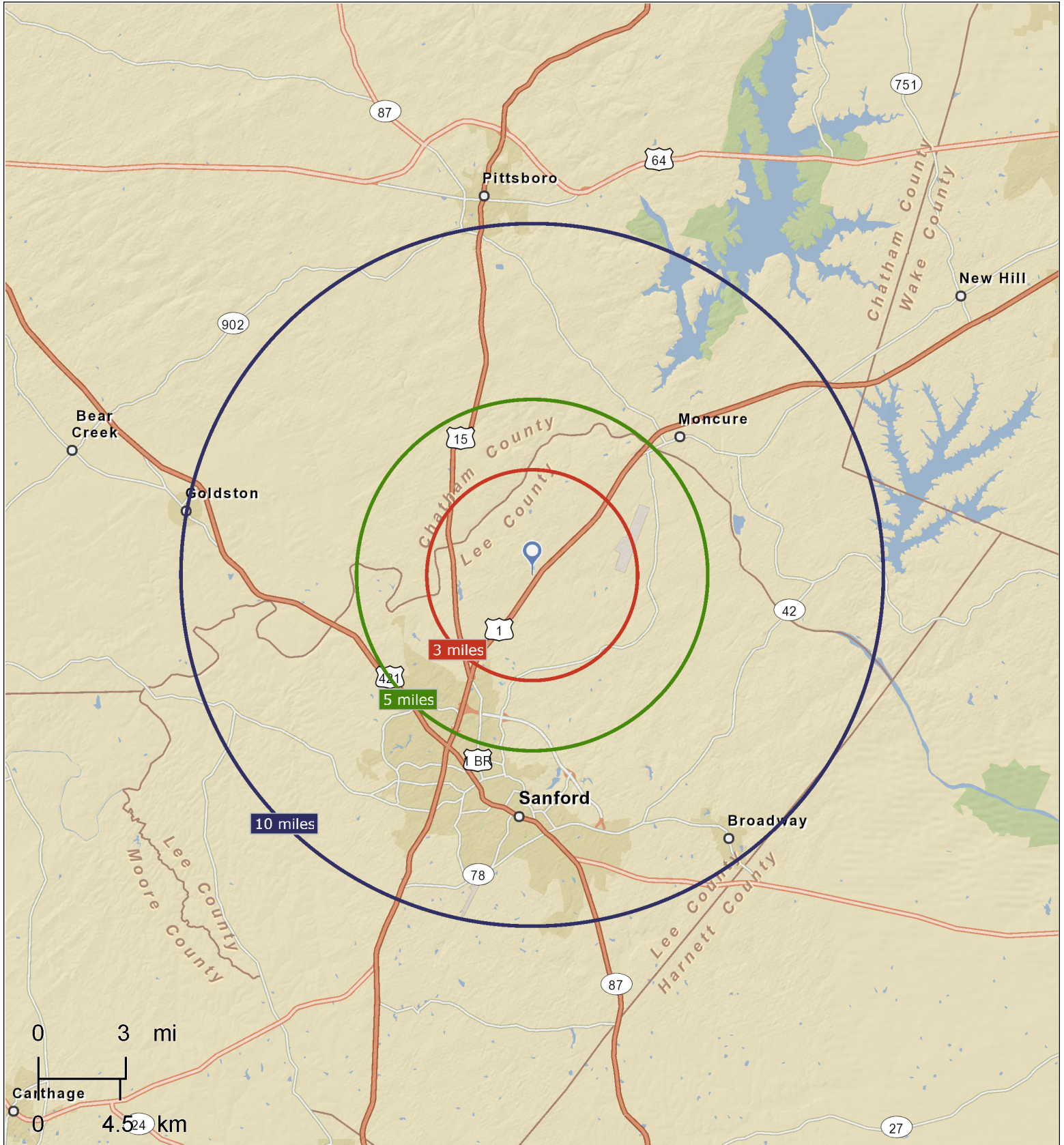
Sanford, NC 27330

NAICS: 332998

Primary Product: Sensor operated and manual restroom equipment

Telephone: 919.775.2255  
Fax: 919.775.1887  
Email: [joseph.brill@zurn.com](mailto:joseph.brill@zurn.com)  
Web Site: [www.zurn.com](http://www.zurn.com)  
Employees: 170  
Founded: 1980 Headquarters: Erie, PA









## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>Population Summary</b>			
2000 Total Population	2,245	6,784	43,822
2010 Total Population	2,583	8,038	51,208
2015 Total Population	2,644	8,213	52,950
2015 Group Quarters	26	102	1,036
2020 Total Population	2,754	8,549	55,531
2015-2020 Annual Rate	0.82%	0.81%	0.96%
<b>Household Summary</b>			
2000 Households	806	2,597	16,459
2000 Average Household Size	2.75	2.58	2.60
2010 Households	965	3,206	19,551
2010 Average Household Size	2.65	2.48	2.57
2015 Households	993	3,289	20,272
2015 Average Household Size	2.64	2.47	2.56
2020 Households	1,039	3,437	21,312
2020 Average Household Size	2.63	2.46	2.56
2015-2020 Annual Rate	0.91%	0.88%	1.01%
2010 Families	698	2,278	13,588
2010 Average Family Size	3.11	2.94	3.08
2015 Families	713	2,321	13,987
2015 Average Family Size	3.10	2.93	3.09
2020 Families	745	2,417	14,649
2020 Average Family Size	3.09	2.93	3.09
2015-2020 Annual Rate	0.88%	0.81%	0.93%
<b>Housing Unit Summary</b>			
2000 Housing Units	874	2,783	17,828
Owner Occupied Housing Units	73.1%	71.9%	65.0%
Renter Occupied Housing Units	19.1%	21.5%	27.3%
Vacant Housing Units	7.8%	6.7%	7.7%
2010 Housing Units	1,075	3,511	21,557
Owner Occupied Housing Units	63.8%	63.9%	59.9%
Renter Occupied Housing Units	26.0%	27.5%	30.8%
Vacant Housing Units	10.2%	8.7%	9.3%
2015 Housing Units	1,099	3,588	22,421
Owner Occupied Housing Units	62.3%	62.1%	57.8%
Renter Occupied Housing Units	28.0%	29.6%	32.6%
Vacant Housing Units	9.6%	8.3%	9.6%
2020 Housing Units	1,143	3,727	23,516
Owner Occupied Housing Units	62.5%	62.0%	57.8%
Renter Occupied Housing Units	28.4%	30.2%	32.8%
Vacant Housing Units	9.1%	7.8%	9.4%
<b>Median Household Income</b>			
2015	\$52,134	\$48,179	\$44,523
2020	\$58,217	\$54,903	\$51,791
<b>Median Home Value</b>			
2015	\$159,354	\$168,824	\$166,712
2020	\$176,966	\$185,871	\$185,026
<b>Per Capita Income</b>			
2015	\$26,259	\$25,179	\$22,721
2020	\$29,665	\$28,583	\$25,663
<b>Median Age</b>			
2010	38.6	38.2	37.7
2015	39.8	39.2	38.5
2020	40.6	39.9	39.4

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015



## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>2015 Households by Income</b>			
Household Income Base	993	3,289	20,272
<\$15,000	11.5%	12.9%	17.4%
\$15,000 - \$24,999	7.9%	11.4%	11.9%
\$25,000 - \$34,999	11.6%	11.1%	10.7%
\$35,000 - \$49,999	16.4%	16.0%	14.2%
\$50,000 - \$74,999	20.5%	18.8%	18.7%
\$75,000 - \$99,999	11.8%	12.0%	12.3%
\$100,000 - \$149,999	14.0%	12.3%	9.6%
\$150,000 - \$199,999	3.9%	2.9%	3.0%
\$200,000+	2.3%	2.5%	2.1%
Average Household Income	\$66,572	\$63,259	\$59,005
<b>2020 Households by Income</b>			
Household Income Base	1,039	3,437	21,312
<\$15,000	10.0%	11.4%	15.9%
\$15,000 - \$24,999	5.8%	8.6%	9.2%
\$25,000 - \$34,999	8.5%	8.4%	8.3%
\$35,000 - \$49,999	16.2%	15.9%	14.3%
\$50,000 - \$74,999	22.3%	20.6%	20.9%
\$75,000 - \$99,999	12.4%	13.4%	13.7%
\$100,000 - \$149,999	17.6%	15.2%	11.1%
\$150,000 - \$199,999	4.7%	3.7%	4.3%
\$200,000+	2.6%	2.7%	2.3%
Average Household Income	\$74,742	\$71,489	\$66,496
<b>2015 Owner Occupied Housing Units by Value</b>			
Total	685	2,228	12,962
<\$50,000	4.8%	4.1%	4.1%
\$50,000 - \$99,999	16.8%	15.1%	15.8%
\$100,000 - \$149,999	24.4%	22.2%	23.4%
\$150,000 - \$199,999	21.5%	22.9%	19.8%
\$200,000 - \$249,999	12.6%	14.5%	12.7%
\$250,000 - \$299,999	7.2%	7.7%	7.9%
\$300,000 - \$399,999	6.6%	6.8%	8.4%
\$400,000 - \$499,999	1.6%	2.2%	3.6%
\$500,000 - \$749,999	1.5%	2.6%	3.2%
\$750,000 - \$999,999	0.4%	0.4%	0.5%
\$1,000,000 +	2.8%	1.5%	0.5%
Average Home Value	\$207,591	\$206,160	\$203,670
<b>2020 Owner Occupied Housing Units by Value</b>			
Total	714	2,311	13,590
<\$50,000	2.8%	2.3%	2.5%
\$50,000 - \$99,999	11.3%	10.0%	11.3%
\$100,000 - \$149,999	22.4%	19.4%	21.0%
\$150,000 - \$199,999	24.9%	25.6%	21.6%
\$200,000 - \$249,999	15.5%	17.6%	15.3%
\$250,000 - \$299,999	8.5%	9.1%	9.2%
\$300,000 - \$399,999	7.0%	7.5%	9.2%
\$400,000 - \$499,999	1.7%	2.4%	4.0%
\$500,000 - \$749,999	2.0%	4.0%	4.7%
\$750,000 - \$999,999	0.6%	0.5%	0.6%
\$1,000,000 +	3.2%	1.6%	0.6%
Average Home Value	\$228,817	\$228,525	\$224,685

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015



## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>2010 Population by Age</b>			
Total	2,583	8,040	51,209
0 - 4	6.7%	6.8%	7.2%
5 - 9	6.8%	6.8%	7.0%
10 - 14	6.2%	6.5%	7.1%
15 - 24	12.2%	12.2%	12.3%
25 - 34	13.1%	13.3%	12.8%
35 - 44	14.6%	13.7%	13.3%
45 - 54	16.5%	15.7%	14.1%
55 - 64	11.5%	12.5%	12.2%
65 - 74	7.3%	7.2%	7.5%
75 - 84	3.8%	3.8%	4.6%
85 +	1.5%	1.5%	1.9%
18 +	76.2%	75.8%	74.6%
<b>2015 Population by Age</b>			
Total	2,643	8,212	52,951
0 - 4	6.3%	6.4%	6.8%
5 - 9	6.8%	6.8%	6.9%
10 - 14	6.6%	6.6%	6.7%
15 - 24	10.2%	10.9%	12.1%
25 - 34	13.7%	13.6%	12.8%
35 - 44	13.7%	13.4%	13.0%
45 - 54	15.1%	14.1%	13.1%
55 - 64	13.2%	13.6%	13.1%
65 - 74	8.7%	9.0%	9.1%
75 - 84	4.0%	3.9%	4.4%
85 +	1.6%	1.6%	1.9%
18 +	77.3%	76.8%	75.7%
<b>2020 Population by Age</b>			
Total	2,755	8,550	55,532
0 - 4	5.9%	6.2%	6.6%
5 - 9	6.6%	6.5%	6.6%
10 - 14	7.2%	7.1%	6.9%
15 - 24	9.8%	10.4%	11.7%
25 - 34	12.3%	12.8%	12.4%
35 - 44	14.2%	13.9%	12.9%
45 - 54	13.6%	12.6%	12.3%
55 - 64	14.6%	13.9%	13.1%
65 - 74	9.5%	10.2%	10.4%
75 - 84	4.8%	4.7%	5.1%
85 +	1.6%	1.7%	2.0%
18 +	76.6%	76.5%	76.0%
<b>2010 Population by Sex</b>			
Males	1,269	3,885	24,984
Females	1,314	4,153	26,224
<b>2015 Population by Sex</b>			
Males	1,293	3,963	25,949
Females	1,351	4,250	27,001
<b>2020 Population by Sex</b>			
Males	1,340	4,112	27,282
Females	1,414	4,438	28,249

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015





## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>2010 Population by Race/Ethnicity</b>			
Total	2,583	8,039	51,209
White Alone	77.0%	73.3%	65.2%
Black Alone	14.1%	17.5%	21.9%
American Indian Alone	0.3%	0.4%	0.7%
Asian Alone	0.7%	0.8%	0.9%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	6.0%	6.2%	9.0%
Two or More Races	1.9%	1.8%	2.3%
Hispanic Origin	10.6%	11.8%	18.2%
Diversity Index	50.3	55.0	66.8
<b>2015 Population by Race/Ethnicity</b>			
Total	2,643	8,212	52,951
White Alone	75.3%	71.8%	64.0%
Black Alone	14.1%	17.3%	21.1%
American Indian Alone	0.3%	0.5%	0.8%
Asian Alone	0.8%	0.9%	1.1%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	7.3%	7.4%	10.4%
Two or More Races	2.2%	2.0%	2.6%
Hispanic Origin	12.9%	13.9%	20.9%
Diversity Index	54.6	58.5	69.6
<b>2020 Population by Race/Ethnicity</b>			
Total	2,755	8,549	55,531
White Alone	73.1%	70.1%	62.9%
Black Alone	14.2%	17.2%	20.2%
American Indian Alone	0.4%	0.6%	1.0%
Asian Alone	0.9%	1.1%	1.3%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	8.7%	8.6%	11.7%
Two or More Races	2.6%	2.4%	2.9%
Hispanic Origin	15.5%	16.5%	23.9%
Diversity Index	59.0	62.2	72.2
<b>2010 Population by Relationship and Household Type</b>			
Total	2,583	8,038	51,208
In Households	99.0%	98.7%	98.0%
In Family Households	86.0%	85.2%	84.2%
Householder	28.4%	28.1%	26.7%
Spouse	21.6%	20.7%	18.7%
Child	30.7%	30.9%	32.2%
Other relative	3.3%	3.5%	4.2%
Nonrelative	2.1%	2.1%	2.4%
In Nonfamily Households	13.0%	13.5%	13.8%
In Group Quarters	1.0%	1.3%	2.0%
Institutionalized Population	1.0%	1.0%	1.6%
Noninstitutionalized Population	0.0%	0.3%	0.4%

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015



## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>2015 Population 25+ by Educational Attainment</b>			
Total	1,853	5,694	35,707
Less than 9th Grade	7.4%	5.8%	8.9%
9th - 12th Grade, No Diploma	5.5%	7.3%	9.8%
High School Graduate	23.0%	22.4%	21.9%
GED/Alternative Credential	3.9%	3.9%	4.5%
Some College, No Degree	27.3%	24.9%	22.1%
Associate Degree	14.0%	11.3%	9.0%
Bachelor's Degree	13.3%	15.5%	16.7%
Graduate/Professional Degree	5.6%	9.1%	7.1%
<b>2015 Population 15+ by Marital Status</b>			
Total	2,123	6,589	42,129
Never Married	28.8%	28.9%	32.8%
Married	52.4%	52.5%	49.5%
Widowed	5.8%	6.9%	7.4%
Divorced	13.0%	11.7%	10.3%
<b>2015 Civilian Population 16+ in Labor Force</b>			
Civilian Employed	94.1%	94.6%	94.5%
Civilian Unemployed	5.9%	5.4%	5.5%
<b>2015 Employed Population 16+ by Industry</b>			
Total	1,222	3,755	22,562
Agriculture/Mining	2.5%	2.0%	1.8%
Construction	7.2%	6.6%	6.5%
Manufacturing	30.1%	26.4%	23.3%
Wholesale Trade	6.1%	4.9%	3.2%
Retail Trade	11.5%	11.7%	11.4%
Transportation/Utilities	0.7%	1.8%	3.7%
Information	0.7%	0.6%	1.0%
Finance/Insurance/Real Estate	1.6%	2.9%	3.1%
Services	33.5%	39.1%	42.1%
Public Administration	6.1%	4.0%	4.1%
<b>2015 Employed Population 16+ by Occupation</b>			
Total	1,223	3,755	22,562
White Collar	58.0%	56.3%	51.7%
Management/Business/Financial	19.6%	18.5%	12.3%
Professional	17.0%	17.3%	18.7%
Sales	5.6%	7.5%	8.7%
Administrative Support	15.8%	13.1%	12.0%
Services	12.4%	14.5%	17.9%
Blue Collar	29.6%	29.2%	30.5%
Farming/Forestry/Fishing	0.9%	0.9%	1.0%
Construction/Extraction	4.1%	4.4%	5.1%
Installation/Maintenance/Repair	10.5%	8.4%	5.3%
Production	10.6%	10.6%	13.2%
Transportation/Material Moving	3.6%	4.8%	5.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015



## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
Longitude: -79.15483

	3 miles	5 miles	10 miles
<b>2010 Households by Type</b>			
Total	965	3,206	19,551
Households with 1 Person	23.3%	24.4%	26.2%
Households with 2+ People	76.7%	75.6%	73.8%
Family Households	72.3%	71.1%	69.5%
Husband-wife Families	55.1%	52.4%	48.8%
With Related Children	23.7%	22.1%	21.0%
Other Family (No Spouse Present)	17.2%	18.6%	20.7%
Other Family with Male Householder	5.5%	5.2%	5.5%
With Related Children	3.1%	3.1%	3.3%
Other Family with Female Householder	11.7%	13.4%	15.2%
With Related Children	7.2%	8.8%	10.5%
Nonfamily Households	4.4%	4.5%	4.3%
All Households with Children	34.3%	34.2%	35.2%
Multigenerational Households	3.4%	3.6%	4.4%
Unmarried Partner Households	6.0%	6.0%	5.8%
Male-female	5.5%	5.5%	5.2%
Same-sex	0.5%	0.5%	0.6%
<b>2010 Households by Size</b>			
Total	966	3,206	19,551
1 Person Household	23.3%	24.4%	26.2%
2 Person Household	36.3%	36.2%	33.4%
3 Person Household	18.0%	17.8%	17.0%
4 Person Household	14.2%	12.9%	12.8%
5 Person Household	5.5%	5.6%	6.2%
6 Person Household	2.1%	2.2%	2.7%
7 + Person Household	0.6%	0.9%	1.7%
<b>2010 Households by Tenure and Mortgage Status</b>			
Total	965	3,206	19,551
Owner Occupied	71.1%	69.9%	66.0%
Owned with a Mortgage/Loan	46.9%	47.1%	44.4%
Owned Free and Clear	24.1%	22.8%	21.6%
Renter Occupied	28.9%	30.1%	34.0%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015





## Market Profile

4416 Colon Rd, Sanford, North Carolina, 27330  
Rings: 3, 5, 10 mile radii

Latitude: 35.56533  
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	3 miles	5 miles	10 miles
<b>Top 3 Tapestry Segments</b>			
<b>1.</b>	Salt of the Earth (6B)	Middleburg (4C)	Salt of the Earth (6B)
<b>2.</b>	Middleburg (4C)	Salt of the Earth (6B)	Southern Satellites (10A)
<b>3.</b>	Green Acres (6A)	Green Acres (6A)	Middleburg (4C)
<b>2015 Consumer Spending</b>			
Apparel & Services: Total \$	\$1,973,404	\$6,364,746	\$36,833,050
Average Spent	\$1,987.32	\$1,935.16	\$1,816.94
Spending Potential Index	86	84	79
Computers & Accessories: Total \$	\$221,819	\$709,699	\$4,075,959
Average Spent	\$223.38	\$215.78	\$201.06
Spending Potential Index	88	85	79
Education: Total \$	\$1,196,414	\$3,811,336	\$22,047,889
Average Spent	\$1,204.85	\$1,158.81	\$1,087.60
Spending Potential Index	79	76	71
Entertainment/Recreation: Total \$	\$2,986,927	\$9,309,768	\$53,363,748
Average Spent	\$3,007.98	\$2,830.58	\$2,632.39
Spending Potential Index	91	85	80
Food at Home: Total \$	\$4,662,321	\$14,625,636	\$85,315,037
Average Spent	\$4,695.19	\$4,446.83	\$4,208.52
Spending Potential Index	90	85	81
Food Away from Home: Total \$	\$2,878,345	\$9,171,273	\$52,571,881
Average Spent	\$2,898.64	\$2,788.47	\$2,593.32
Spending Potential Index	88	85	79
Health Care: Total \$	\$4,554,690	\$13,815,460	\$79,525,275
Average Spent	\$4,586.80	\$4,200.50	\$3,922.91
Spending Potential Index	97	89	83
HH Furnishings & Equipment: Total \$	\$1,681,170	\$5,284,600	\$30,061,931
Average Spent	\$1,693.02	\$1,606.75	\$1,482.93
Spending Potential Index	92	87	81
Investments: Total \$	\$1,684,945	\$5,774,644	\$35,969,691
Average Spent	\$1,696.82	\$1,755.74	\$1,774.35
Spending Potential Index	62	64	64
Retail Goods: Total \$	\$23,513,882	\$73,171,934	\$420,707,817
Average Spent	\$23,679.64	\$22,247.47	\$20,753.15
Spending Potential Index	93	87	81
Shelter: Total \$	\$13,514,494	\$43,464,135	\$252,789,471
Average Spent	\$13,609.76	\$13,215.00	\$12,469.88
Spending Potential Index	83	80	76
TV/Video/Audio: Total \$	\$1,177,539	\$3,716,590	\$21,653,458
Average Spent	\$1,185.84	\$1,130.01	\$1,068.15
Spending Potential Index	91	86	82
Travel: Total \$	\$1,689,719	\$5,313,438	\$30,122,002
Average Spent	\$1,701.63	\$1,615.52	\$1,485.89
Spending Potential Index	87	83	76
Vehicle Maintenance & Repairs: Total \$	\$1,000,039	\$3,140,575	\$18,072,580
Average Spent	\$1,007.09	\$954.87	\$891.50
Spending Potential Index	90	86	80

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

**Source:** Consumer Spending data are derived from the 2011 and 2012 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

**Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

June 24, 2015

# About NAI Carolantic Realty

Founded in Raleigh in 1972, NAI Carolantic Realty is the Raleigh/Research Triangle area's leading commercial property brokerage company. Currently, NAI Carolantic is responsible for the sale and leasing of approximately 14 million square feet of office, industrial, flex and retail space in the Triangle area. NAI Carolantic's large and varied inventory of land for sale presently exceeds 6,000 acres.



## Value

At NAI Carolantic, we understand that our success is the direct result of creating successful outcomes for our clients. We create value for our clients through unparalleled market knowledge, financial analysis and negotiating skills. We also have extensive experience working with local and state municipalities, economic development agencies, architectural and construction firms, consultants and financial institutions. The local expertise and commitment of NAI Carolantic is bolstered by our status as the Triangle and Eastern North Carolina's exclusive member of NAI Global, the largest network of real estate brokerage firms in the world.

## Talent

NAI Carolantic attracts the most talented individuals in our industry, then provides them with the best resources and systems available to create the most value for our clients. The firm's professionals have achieved distinction and recognition by successfully concluding complex and prominent transactions, and through their active involvement

in trade organizations and community projects. The most experienced of our leasing and sales professionals have over 20 years of experience in the local market and many hold the prestigious SIOR and/or CCIM designations. The expertise gained over four decades in Raleigh and the Triangle provides a uniquely valuable asset for our clients.

## Services

NAI Carolantic delivers world-class, results-oriented, office, flex, industrial, retail, land and investment brokerage with comprehensive property management services including:

- Acquisitions & Dispositions
- Landlord Representation
- Tenant Representation
- Property Management
- Sale/Leaseback
- Build-To-Suit
- Site Selection
- Due Diligence
- Multifamily
- Market Research
- Consulting & Strategic Planning
- Receivership & REO Disposition

# About NAI Carolantic Realty

## Affiliations

Our affiliations with NAI Global, Society of Industrial & Office Realtors (SIOR), Certified Commercial Investment Members (CCIM), Hart Group International, and CREW (Commercial Real Estate Women) Network enables us to extend our services to companies and investors throughout the nation as well as internationally. This team power and direct contact with various markets assist in quicker, more efficient acquisition and disposition of real estate.

## Success

Over the last 40+ years, NAI Carolantic's success can be attributed to:

- Delivery of quality service for clients
- Extensive community and civic involvement
- Unmatched networking with national and global real estate contacts, and
- Unwavering standards of integrity, market knowledge, and hard work.

## Your Number One Choice

NAI Carolantic's active, long-standing presence in the Triangle, our commitment to quality client services, and our knowledge and professional experience with property make NAI Carolantic Realty, Inc. the number one choice for the marketing, leasing and sale of commercial properties.

## In Our Local Office...



**E. Stephen Stroud, SIOR**

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**Robin R. Anders, SIOR**

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**Scott W. Hadley**

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**Moss Withers**

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**Bryant Stoneham**

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## And Around the World.



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**Mauro Keller Sarmiento**

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### E. Stephen Stroud, SIOR

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### Career Summary

One of the most highly regarded commercial real estate professionals in North Carolina, Steve Stroud began his real estate career in 1965, primarily brokering commercial/industrial land and buildings. His list of developments include the expansive Highwoods Office Park, the Arbors Complex, One North Commerce Center, the Rex Drive Office Complex, the Crossroads Complex in Cary and the original assemblage of property around RDU Airport.

While assembling and developing major industrial and office tracts in Wake County, Mr. Stroud founded Carolantic Realty over forty years ago, and has since built a diverse team of professionals providing all the specialties of a full-service real estate company. Mr. Stroud's expertise as a real estate broker and developer has now helped make NAI Carolantic the "most called and most quoted" brokerage firm in the commercial real estate marketplace. The legal, financial, journalism, accounting and real estate communities all look to NAI Carolantic for advice and information.

In addition to Mr. Stroud's real estate activities, he is active in various civic, business and community development activities. A close friend has said of him, "What makes him unique is his unwavering effort to give back to the community."

In 1987, Mr. Stroud became President of the North Carolina Railroad Company. At that time the major spine railroad was divided into two ownerships: the North Carolina Railroad and the Atlantic and North Carolina Railroad. For over 100 years people have recognized the importance of merging the two railroads, but without any success. However, during Stroud's tenure as President, the merger was finally accomplished for the benefit of all citizens in North Carolina.

Mr. Stroud has always been an avid supporter of NC State, recognizing its importance to the Triangle community and the State of North Carolina. In addition to being past-president of the Wolfpack Club, Mr. Stroud was a founding member of the Board of Advisors for the newly formed College of Management for NC State. This college has grown very quickly both in student population and stature and is now ranked among the top business schools in North Carolina and the Nation.

In 1985, Mr. Stroud was asked to be Chairman of the Coliseum Committee to study the feasibility of a major events facility in Raleigh.

Many would have given up after that experience, but his unwavering commitment to the community led to the creation of the Centennial Authority, which was established by the NC Legislature. In 1995, Mr. Stroud was elected as Chairman of the Authority with the mandate to design and build what was to be known as the Raleigh Entertainment and Sports Arena. He was also instrumental in attracting and convincing the Hartford Whalers, now known as the Carolina Hurricanes, to relocate to this area.

Now completed, the newly named PNC Arena is home to the NC State basketball program, and the NHL hockey team, the Carolina Hurricanes. This facility's success has exceeded the dreams of those who supported it. Few would have been willing to take on the task of leading this 13-year effort, but Mr. Stroud did, managing to pull off the deal which will forever change the face of the Triangle area, boosting economic development for years to come.

### Professional Designations:

**Society of Industrial & Office Realtors (SIOR):** The SIOR designation is awarded to individuals who have met rigorous requirements based on their outstanding knowledge of the commercial real estate industry, professional and educational background and adherence to ethical standards. There are only 2,788 active SIOR members world-wide and only 88 members in the state of North Carolina.

### Professional Affiliations & Organizations

**NAI Global:** Carolantic has been the Raleigh/Durham affiliate for NAI Global since 1982. This network enables us to assist clients in multi-market expansions or dispositions throughout the world.

**Hart Corporation:** NAI Carolantic has been the Raleigh/Durham affiliate since 1995. This network enables us to assist clients in the acquisition or disposition of rural industrial real estate in the Triangle area.

**Triangle Commercial Association of Realtors (TCAR):** An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels.

**CoreNet Global:** CoreNet Global is a dynamic, fully developed global network of professionals who create strategic value for their enterprises by advancing knowledge, connecting people and promoting personal excellence.

### Awards and Recognition (partial listing):

**2012 Triangle's 100 Most Influential Business Leaders,** as selected by Triangle Business Journal.

**2011 NAI Global Deal of the Year:** Presented to Mr. Stroud and the Special Assets team for selling over \$600 million in notes for the year for a major NC bank.

**2012 and 2011 NAI Global Elite:** Awarded for being a top performer and top producer based on production.

**2011 & 2010 NAI Global Eagle Award:** Presented in recognition of performance that best exemplified the "Right Stuff": a combination of leadership, capital and resources; commitment to quality; the desire and energy to grow; and share the NAI Global vision for excellence in commercial real estate services.

**2011 Trendsetter Award:** Presented by the Triangle Commercial Real Estate Women (TCREW) at the Champion Awards to a company who has taken a risk in commercial real estate in an innovative way which was later adopted by many others - the Annual Triangle Commercial Real Estate Conference. The event has spawned many smaller events by competitors and business partners.

**2010 Legacy Leader Award:** Presented by Triangle Business Journal. Part of the inaugural class of 15 award winners.

**2010 Powerhouse Award:** Presented by the Triangle Commercial Real Estate Women (TCREW) at the Champion Awards to an individual who has demonstrated extraordinary leadership and/or achieved extraordinary work volume or value.

**2010 Largest Land Deal of the Decade:** Presented by Triangle Business Journal at their annual Space Awards.

**2010 Top 50 Entrepreneurs in the Triangle:** Presented by Business Leader Media.

**2009 Mover & Shaker:** Presented by Business Leader magazine honoring rising leaders in the Triangle.

**2008 Realtor of the Year:** Presented by the Triangle Commercial Association of Realtors at the Frontier Awards.

**Triangle Business Leader Magazine Impact Leader Award 2008:** Presented for Triangle leadership.

**Raleigh Downtown Magazine's 32 Most Influential People 2008:** Leaders chosen for their vision and commitment to improving the Downtown Raleigh area.

**Patrick Henry Award 2006:** Award presented to individuals in positions of great responsibility who have distinguished themselves with outstanding and exceptional service, presented by the National Guard Association.

**Pillar Award 2006:** Award presented to an Outstanding Commercial Real Estate Broker, presented by the Triangle Business Journal at their Annual Space Awards.

**Chairman's Community Impact 2006:** Award given to an individual whose efforts have had a lasting impact on the Triangle sports community, presented by the Sports Council at the Evening of Champions.

**Pinnacle Award 2004:** Presented to NAI Carolantic Realty, Inc. & Steve Stroud for Staying Power, Business Growth, Community Involvement, and Innovation, presented by the Greater Raleigh Chamber of Commerce.

**A.E. Finley Award given for Distinguished Community Service 2001:** Presented by the Greater Raleigh Chamber.

**Impact Award 2000:** Given to a professional who has made the greatest contribution to or influence on the commercial real estate industry, presented by Triangle Commercial Real Estate Women (TCREW).

**Order of the Long Leaf Pine 2000:** Represents the highest award given to a citizen of the State, presented by former Governor James B. Hunt.

**Distinguished President's Award 1976:** Presented by Optimist International.

**Triangle Commercial Association of Realtors:** Frontier Awards: Million Dollar Sales Club & Million Dollar Land Sales for several years; 2009 Sales Transaction of the Year

**SIOR Carolinas Chapter 2005-2006:** Largest Industrial/Land Transaction for year.

### A partial listing of Mr. Stroud's professional and community commitments include:

- **Chairman, TrustAtlantic Financial Corporation**, 2006 – Present
- **Member, Board of Directors, NC State Student Aid Association** (Wolfpack Club) 2012-Present
- **Past President, Board of Directors, North Carolina State University Student Aid Association**
- **Member, WakeMed Foundation Advisory Council**, 2008-present
- **Member, Centennial Authority**, 1995 – Present
- **Past Chairman of the Centennial Authority**, 1995-December, 2005.
- **Board of Advisors for the Poole College of Management**, NC State University, 1994-Present
- **Member Wake County's Blue Ribbon Committee on the Future of Wake County**, 2005-2006
- **Executive Committee, Board of Directors, NC Citizens for Business & Industry**, 2002-Spring 2006
- **Executive Board member, NCFREE**, 2000-2008
- **Co-Chair of Silver Anniversary Committee for NCFREE**, to raise \$1,000,000
- **Member, Board of Directors, Greater Raleigh Chamber of Commerce**, 1989-1992
- **President, North Carolina Railroad Company**, 1987-1993
- **Member, Board of Directors and Executive Committee for NC Amateur Sports Association** (1987 Olympic Festival)
- **Chairman, Coliseum Committee of 1985**, to study feasibility of a major events facility in Raleigh
- **Vice Chairman, North Carolina Economic Development Board**, 1985-1991
- **Member, North Carolina Transportation Task Force**
- **Raleigh Planning Commission**, 1976-77
- **Member of the Society of Industrial and Office Realtors**; Carolinas Chapter of SIOR since 1976
- **Member of the Optimist Club** of Raleigh since 1967; President, 1975-76
- **Member of the Raleigh Board of Realtors** since 1965



### Robin Roseberry Anders, SIOR

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### Career Summary

Robin Roseberry Anders joined NAI Carolantic Realty in late 2007 after ten years as a Senior Leasing Representative with the real estate investment trust, Highwoods Properties, Inc. With in-depth experience throughout the Research Triangle area of North Carolina, Ms. Anders is directly responsible for transactions totaling more than \$242 million and exceeding 2.6 million square feet. A specialist in leasing and sales with a special focus on science and technology, Ms. Anders provides exclusive representation services to local, corporate and investment companies.

### Education

University of North Carolina at Chapel Hill: Bachelor of Science, Biology, Minor in Chemistry - 1993

### Select Client List

- BB&T
- Flexogenix
- 3D Systems
- Clinipace Worldwide
- Campbell University
- TeleTracking
- Cary Family Healthcare
- TrustAtlantic Bank
- Economic Development Partnership of NC
- BioCryst Pharmaceuticals
- Associates in Women's Health
- Research Triangle Regional Partnership
- Edge Office
- LRC Properites
- Waste Zero
- Wexford Science & Technology

While representing area landlords, Ms. Anders completed transactions with such tenants as Intel, Microsoft, Paychex, BioStratum, GlaxoSmithKline, ICON Clinical Research, Extreme Networks, Quintiles Transnational, Computer Sciences Corporation, Infineon Technologies, GSA/Center for Disease Control and NIEHS.

### Professional Designations:

**Society of Industrial & Office Realtors (SIOR):** Specialist, Office Real Estate: The SIOR designation is awarded to individuals who have met rigorous requirements based on their outstanding knowledge of the commercial real estate industry, professional and educational background and adherence to ethical standards. There are only 2,788



SIOR members world-wide and only 88 members in the state of North Carolina.

### Professional Affiliations & Organizations

**NAI Global:** Vice Chair, Office Council. Carolantic has been the Raleigh/Durham affiliate for NAI Global since 1982. This network enables us to assist clients in multi-market expansions or dispositions throughout the world.

**Triangle Commercial Association of Realtors (TCAR):** Board member. An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels.

**Triangle Area Office Building Association (TRAOBA):** Board member. An organization established to exert a beneficial influence upon matters affecting the office leasing industry, promote professionalism and continuing education and provide opportunities for members to exchange views and information on topics of common interest.

**Triangle Commercial Real Estate Women (TCREW):** A network of area commercial real estate professionals that presents opportunities for leadership training, professional development and personal growth.

### Awards:

**Triangle Commercial Association of Realtors Frontier Awards:** Million Dollar Office Leasing Club in 2008, 2009, 2011, 2012 and 2013; 2009 Million Dollar Sales Club; and 2013 Lifetime Million Dollar Office Leasing Club.

**Best Professional Commercial Real Estate Service Award:** Presented at the 2010 Champion Awards by Triangle Commercial Real Estate Women (TCREW) to an individual who provides the best professional commercial real estate service, with consideration for industry knowledge, leadership ability, negotiating skills, work ethic and creativity.

**Triangle Business Journal:** 2004 Recipient of the "40 Under 40" Leadership Award; 2003 Top Office Lease - 2nd Place, Real Estate Deal of the Year Awards

**Leadership Triangle:** A non-profit advancing leadership capacity to foster regional awareness and cooperation in the Triangle - 1999 Graduating Class

**Movers & Shakers:** Awarded to up and coming business leaders in the Triangle by Business Leader Media in 2010.



### Scott W. Hadley

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### Career Summary

Scott Hadley joined NAI Carolantic Realty in early 2010 after serving ten years as the Manager of Leasing and Brokerage for Pinellas Corporation. Knowledgeable regarding all facets of real estate, he has assisted clients in the Research Triangle area as well as Eastern North Carolina and Coastal South Carolina. He has handled leasing responsibilities for an office portfolio of over 500,000 square feet of Class A & B office space and brokered over \$12 million in property/building sales in 2013. He will continue his specialization in office and industrial leasing and sales, while representing building owners and tenants.

Earlier in Mr. Hadley's real estate career, he worked with Stallings Oil Company handling site acquisition work for Texaco and Amoco fueling facilities. As a developer, he also worked on public fueling sites and convenient store sites throughout Raleigh, Durham and Eastern North Carolina. He started his commercial real estate career with Fonville Morisey Commercial in 1986.

### Education

University of North Carolina at Chapel Hill: Bachelor of Business Administration

### Select Client List

- BB&T
- Duke Energy Progress
- Company Wrench
- C-III
- Bayview Financial
- National Power Company
- High Speed Gear
- Somerset Properties, LLC
- Waters Edge Properties, LLC
- Hopkins Oil
- Gray Chiropractic
- Power Home Technologies
- Purple Bag Properties
- Company Wrench
- CAVU Corporation
- Maxim Healthcare
- Todd Rivenbark Puryear CPA's
- Centralized Showing Services
- Ziglar Insurance
- MHF Logistics
- National Power
- The Law Offices of Howard Kohn
- Marlowe & Moyer
- Joyner Manufacturing Company
- Capital Bank N.A.
- Dr. Aaron Tropman
- 3G TMA
- Holler Development

- KSKMX, LLC
- Fetsko Lawn
- Wright Law Firm
- ADM Properties
- Colony Tire Corporation
- Watson Refrigeration
- NexGear
- Thales Academy
- Zaytoun Orthodontics
- The Nordan Family Property
- Dr. Rudy Kirby
- FMI Corporation
- Desmar Corporation
- TAG Investment Group
- Cherokee Tobacco Co., LLC
- Duraw Manufacturing
- Wendell Siding
- Biederman Realty Group, LLC
- Kurt Hendrickson
- NYK Logistics
- Martin Boal Anthony & Johnson Architects
- Clendinen Estates

### Professional Affiliations & Organizations

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**Hart Corporation:** NAI Carolantic has been the Raleigh/Durham affiliate since 1995. This network enables us to assist clients in the acquisition or disposition of rural industrial real estate in the Triangle area.

**Triangle Commercial Association of Realtors (TCAR):** An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels.

**Triangle Area Office Building Association (TRAoba):** An organization established to exert a beneficial influence upon matters affecting the office leasing industry, promote professionalism and continuing education and provide opportunities for members to exchange views and information on topics of common interest. Served as President in 2009 and Secretary in 2008.

**Capital Area Workforce Development Board:** A public-private partnership that focuses on economic development by ensuring the local workforce has the skills, training and education to meet the needs of local employers.

**Lee County Economic Development:** Serve as a Board member for the Lee County Economic Development Corp. established to attract industry, enhance job opportunities and promote sound planning across Lee County.

**Non-Profits include:** Salvation Army, Clemson University Parent's Council and Pi Kappa Alpha Fraternity.

### Awards:

**Movers & Shakers:** Awarded in 2012 to up and coming business leaders in the Triangle, by Business Leader Media.

**CoStar Power Broker:** Designated as a Top Sales Broker by CoStar in 2011 & 2013.

**Triangle Commercial Association of Realtors:** Member of the Million Dollar Industrial Leasing Club in 2013; Million Dollar Sales Club in 2011, 2012 & 2013; and Million Dollar Land Sales Club in 2011 & 2012.



### Moss Withers, MBA

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### Career Summary

Mr. Withers joined NAI Carolantic in 2009 following his MBA schooling at North Carolina State University. His commercial real estate experience began many years prior working with Preston Development Company on commercial development projects and through the management of several multifamily projects throughout North Carolina. Moss brings new ideas to the business and has quickly established himself as a dedicated award winning broker working with clients in the Triangle as well as from Greensboro to Wilmington. Mr. Withers currently specializes in land, office and investment properties.

### Education

Mr. Withers earned his Masters of Business Administration from the Jenkins Business School at North Carolina State University in Raleigh, North Carolina. In 2006, he received a Bachelors degree triple majoring in Economics, Finance, and Risk and Insurance from Appalachian State University in Boone, North Carolina. He has also obtained a degree in Entrepreneurship and Commercialization from NC State University.

### Select Client List

- Lennar
- KB Home
- ForeverHome
- Mungo Homes
- Pulte
- Standard Pacific
- BB&T
- Concept Food Services
- Withers & Ravenel
- Fred Anderson Toyota (AAG)
- Johnson Automotive
- NC Truckers Association
- Williams Realty, Inc.
- State Farm Insurance
- RE Goodson Construction
- Rockinteriors
- Ronco Communications
- Ruffy-PEEDIN Design Builders
- CMC Hotels
- Quintessentials
- Dogwood Collective
- Murray Supply Company
- Econolodge



### Professional Affiliations & Organizations

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**Triangle Commercial Association of Realtors (TCAR):** An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels.

**Tacquire:** Board member from 2010-2013 for a company providing a regional listing service and property data exchange for commercial real estate brokers.

**Cary Chamber of Commerce:** Member

**Holly Springs Chamber of Commerce:** Serves as President-Elect on the Executive Board of Advisors promoting Community Smart development

**Xanofi, Inc.:** Board member/owner for start-up nanofiber production company out of NC State University.

### Awards

**Tomorrow's Leaders:** Presented by the Real Estate Forum Magazine. Selected as one of the 25 most promising young professionals in the Southeastern United States commercial real estate market in 2014.

**40 Under 40 Leadership Award:** Presented by the Triangle Business Journal in 2014, the award recognizes 40 of the most influential and highly accomplished young leaders in the Triangle Region.

**Triangle Commercial Association of Realtors Frontier Awards:** Received the 2010 Rising Star Award for number of closed transactions. Also named to the Million Dollar Sales Club in 2012; the Million Dollar Sales Club for Land in 2013 & 2012; and the Million Dollar Industrial Leasing Club in 2012.

**Leadership Cary:** A program designed for business leaders to learn about the economic, social, cultural and political facets of the Cary community. Completed the year-long program in 2012.

### Community Involvement

**Kraft Family YMCA:** Currently serves as Chairman on the Board of Advisors at the Triangle's newest site in Apex, NC.

**YMCA of the Triangle:** YMCA programs promote good health, strong families, confident kids, solid communities and a better world. The YMCA serves people of all faiths, races, abilities, ages, and incomes in order to make its community a healthier, safer, and better place to live. Mr. Withers is Chairman and has personally raised over \$55,000 for the cause. In 2012, the campaign raised a record \$67,500 for the "We Build People Campaign".

**Ducks Unlimited:** Ducks Unlimited supports wetlands conservation efforts. Mr. Withers is a Cary Chapter committee member and has raised over \$20,000 annually for the Cary chapter.

**Miracle League of the Triangle:** Provides opportunities to all children with special needs to play baseball regardless of their abilities. Mr. Withers has been a buddy for the program since its creation.

**Eight Oaks:** Founder and President of a young professional's organization which raises over \$30,000 annually for local non-profit organizations.

**Cary Rotary:** Member/Committee Member.



### H. Bryant Stoneham, CPA

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### Career Summary

A licensed broker, Mr. Stoneham joined NAI Carolantic Realty, Inc. in 2002 to assist Steve Stroud in real estate brokerage activities. Prior to joining NAI Carolantic, Mr. Stoneham was Manager of Finance for the Semiconductor Research Corporation and a Tax Consultant with Price Waterhouse. A former business owner himself, Mr. Stoneham is able to understand the needs of investors and institutional property owners. In 2005, Mr. Stoneham took over as the CFO of the firm. He is also the Supervising Property Manager for Alliance Commercial Property Management Company—a strategic partner with NAI Carolantic. Alliance manages over six million square feet in several states. Mr. Stoneham is responsible for all accounting and tax matters associated with the firm.

### Education

B.A. in Accounting from North Carolina State University in Raleigh, NC and a B.A. in English from the University of North Carolina, Chapel Hill.

### Professional Affiliations & Organizations

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**Triangle Commercial Association of Realtors (TCAR):** An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels.

**American Institute of Certified Public Accountants:** National professional organization of CPAs.

**North Carolina Association of Certified Public Accountants:** State Association of CPAs.

**Raleigh Civitan Club:** The Civitan Club is an international service club dedicated to help those in need, with particular emphasis on those with developmental disabilities.

### Awards

**Triangle Commerical Association of Realtors (TCAR):** 2006 Million Dollar Sales Club.



### Kerry Saunders

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### Career Summary

A part of the NAI Carolantic team since 1987, Ms. Saunders was named Vice President of the company in 2012. In addition to her expanded responsibilities, she continues to direct all aspects of marketing, research, and business development for the Company. She also oversees the production of NAI Carolantic's Annual Triangle Commercial Real Estate Conference, including the compilation of the real estate data, and production of the final report and DVD to our clients and the community.

Ms. Saunders' initial responsibilities with NAI Carolantic in 1987 included research and marketing, as well as directing the Annual Triangle Commercial Real Estate Conference. Upon obtaining her real estate license, she joined the brokerage team to arrange for the lease and/or sale of commercial properties. The experience in successfully closing real estate transactions proved very helpful as she later transitioned back in-house to become NAI Carolantic's Marketing Director.

Prior to joining NAI Carolantic, Ms. Saunders was involved in recruiting industry to a large metropolitan area for five years as the Assistant Manager of Economic Development at the city's Chamber of Commerce.

### Education

Awarded a BS in Journalism, Public Relations from the University of Florida, Gainesville, Florida

### Professional Affiliations & Organizations

**NAI Global:** Carolantic has been the Raleigh/Durham affiliate for NAI Global since 1982. This network enables us to assist clients in multi-market expansions or dispositions throughout the world. Ms. Saunders is the NAI Global Business Director for NAI Carolantic Realty. She also served on the NAI Global Women's Alliance Committee and has previously served as NAI Global's Vice Chair of the Marketing Council.

**Hart Corporation:** NAI Carolantic has been the Raleigh/Durham affiliate since 1995. This network enables us to assist clients in the acquisition or disposition of rural industrial real estate in the Triangle area.

**Triangle Commercial Association of Realtors (TCAR):** An organization of licensed commercial real estate brokers, enabling members to advance their education and knowledge of issues impacting commercial real estate on local, state and national levels. Ms. Saunders served as President in 2012 and was the 2nd female to do so in 20+ years.

**CoreNet Global:** CoreNet Global is a dynamic, fully developed global network of professionals who create strategic value for their enterprises by advancing knowledge, connecting people and promoting personal excellence.

**Triangle Area Office Building Association (TRAOBA):** An organization of commercial real estate brokers primarily focused on exerting a beneficial influence on matters affecting the business. Ms. Saunders previously served on the TRAOBA Board.

**Triangle Commercial Real Estate Women (TCREW):** A founding member, Ms. Saunders has served as President for two years and is now the Executive Administrator. TCREW is a member organization of the national group called CREW Network.

**North Carolina Economic Developers Association:** An organization focused on promoting the state to firms looking to expand or relocate. Ms. Saunders has been a member for over 20 years.

**Greater Raleigh Chamber of Commerce:** Ms. Saunders has served on the Economic Development Committee and Economic Development Marketing Committee.

**Greater Durham Chamber of Commerce:** Ms. Saunders has served on the Chamber's Economic Development Committee.

**North State Bank:** Ms. Saunders is a Downtown Raleigh Advisory Board member.

### Awards

**2014 Impact Award:** Presented to an individual who has made a significant contribution to, or who has had a significant positive influence on, the Triangle's commercial real estate industry. This is the top award presented at the Annual Champion Awards sponsored by Triangle Commercial Real Estate Women (TCREW). She is only the third woman in 16 years to be given the award.

**2012 Top 50 Entrepreneurs for the Triangle Region:** Presented the award by Business Leader magazine.

**2010 William P. Eyerman Award:** Given in recognition for making a significant impact within the commercial real estate industry. Presented by the Triangle Commercial Association of Realtors at the Annual Frontier Awards.

**2009 Best Professional Commercial Real Estate Service Award:** Presented at the Champion Awards sponsored by Triangle Commercial Real Estate Women.

**1999 Women in Business Award:** Presented the award by the Triangle Business Journal.

**1999 Woman of the Year Award:** Presented at the Champion Awards sponsored by Triangle Commercial Real Estate Women (TCREW).